

ANNUAL STATEMENT

For the Year Ending December 31, 2012
OF THE CONDITION AND AFFAIRS OF THE

## **TOTAL HEALTH CARE USA, INC.**

| NAIC Group Code   | 1238<br>(Current Period)  | _ ,  | NAIC Company Code _  | 12326  | Employer's ID Number   | 38-3240485   |
|---|---|--|--|--|--|--|
| Organized under the Laws of   | ,   | Michigan   | , State of Dom   | icile or Port of Entry   | ,  | <i>M</i> ichigan   |
| Country of Domicile   |   | United States of America   |  |  |  |  |
| Licensed as business type:  | Life, Accident & I<br>Dental Service C<br>Other[]   | orporation[] Visio   | erty/Casualty[ ]<br>n Service Corporation[ ]<br>//O Federally Qualified? Yes[ ] N  | Health N   | , Medical & Dental Service or I<br>Maintenance Organization[X]   | ndemnity[ ]  |
| Incorporated/Organized  |   | 02/18/1994   | Comm   | enced Business   | 02/18/19   | 994  |
| Statutory Home Office   |   | 3011 W. GRAND BLVD., SUIT  | E 1600 , ,   |  | DETROIT, MI, 48202   |  |
| Main Administrative Office  |   | (Street and Number)  | 3011 W. GRAND  | BLVD., SUITE 160   | (City or Town, State, Country and Z<br>0   | ip Code)   |
|   | Γ   | DETROIT, MI, 48202   | (Street a  | nd Number)   | (313)871-2000  |  |
| Mail Addraga  | (City or Town,  | State, Country and Zip Code)   | T 1600   |  | (Area Code) (Telephone N   | umber)   |
| Mail Address  |   | 3011 W. GRAND BLVD., SUIT<br>(Street and Number or P.O. Both   |  |  | DETROIT, MI, 48202<br>(City or Town, State, Country and Z  | ip Code)   |
| Primary Location of Books a   | nd Records  |  |  | RAND BLVD., SUIT<br>Street and Number)   | E 1600   |  |
|   |   | ROIT, MI, 48202  |  |  | (313)871-2000  |  |
| Internet Website Address  | (City or Town,  | State, Country and Zip Code) TOTALHEALTHCAREONL  | INE.COM  |  | (Area Code) (Telephone N   | umber)   |
| Statutory Statement Contact   | <u> </u>  | NICOLE ROUSH, C  | FO   |  | (313)871-6402  |  |
| ,   |   | (Name)<br>H@THC-ONLINE.COM   |  |  | (Area Code)(Telephone Number (313)871-4762   | )(Extension)   |
|   |   | E-Mail Address)  |  |  | (Fax Number)   |  |
|   |   |  | OFFICERS   |  |  |  |
|   |   | KATHY KATHER<br>DOUGLAS PAUL BAKER<br>ROBYN JAMES ARRINGT  | CHAIRPERSO   | SON/SECRETARY<br>DN/TREASURER<br>RECTOR  |  |  |
|   | RUB)  | DIRE GLAS PAUL BAKER OCTAVIA COLE ETTE ABBOTT  |  | EES<br>KATHLEEN THERE<br>GERTRUDE HELEN  |  |  |
|   | higan<br>YNE  | SS   |  |  |  |  |
| were the absolute property of the contained, annexed or referred to, deductions therefrom for the perionay differ; or, (2) that state rules of curthermore, the scope of this atter | said reporting entity, from is a full and true states at full and true states at ended, and have been regulations require destation by the describe | ee and clear from any liens or claims<br>ment of all the assets and liabilities a<br>en completed in accordance with the<br>ifferences in reporting not related to<br>ad officers also includes the related of | escribed officers of the said reporting e<br>thereon, except as herein stated, and<br>nd of the condition and affairs of the sa<br>NAIC Annual Statement Instructions at<br>accounting practices and procedures, a<br>orresponding electronic filing with the t<br>regulators in lieu of or in addition to the | that this statement, tog<br>aid reporting entity as or<br>nd Accounting Practice<br>according to the best of<br>NAIC, when required, the | ether with related exhibits, schedule<br>f the reporting period stated above,<br>s and Procedures manual except to<br>f their information, knowledge and b | es and explanations therein<br>and of its income and<br>the extent that: (1) state law<br>elief, respectively. |
| RANI  | (Signature)<br>DY NAROWITZ  |  | (Signature)<br>KATHLEEN THERESA KATHER   |  | (Signature)<br>DOUGLAS PAUL  |  |
| (P  | rinted Name)<br>1.  |  | (Printed Name)<br>2.   |  | (Printed Name<br>3.  | 9)   |
| EXECU   | TIVE DIRECTOR<br>(Title)  |  | /-CHAIRPERSON/SECRETARY<br>(Title)   |  | CHAIRPERSON/TRE<br>(Title)   | EASURER  |
| Subscribed and sworr day of   |   | a. Is<br>, 2013 b. If  | this an original filing?   |  | Yes[X] No[   | 1  |

(Notary Public Signature)

## **ASSETS**

|       | A55   | EIO         |                      |                                  |                       |
|-------|---|-------------|----------------------|----------------------------------|-----------------------|
|       |   |             | Current Year         |                                  | Prior Year            |
|       |   | 1<br>Assets | 2 Nonadmitted Assets | 3 Net Admitted Assets (Cols.1-2) | 4 Net Admitted Assets |
| 1.    | Bonds (Schedule D)  | 1,000,076   |                      | 1,000,076                        | 994,551               |
| 2.    | Stocks (Schedule D)   | , ,         |                      | , ,                              | ,                     |
|       | 2.1 Preferred stocks  |             |                      |                                  |                       |
|       | 2.2 Common Stocks   |             |                      |                                  |                       |
| 3.    | Mortgage loans on real estate (Schedule B):   |             |                      |                                  |                       |
|       | 3.1 First liens   |             |                      |                                  |                       |
|       | 3.2 Other than first liens  |             |                      |                                  |                       |
| 4.    | Real estate (Schedule A):   |             |                      |                                  |                       |
|       | 4.1 Properties occupied by the company (less \$0 encumbrances)  |             |                      |                                  |                       |
|       | 4.2 Properties held for the production of income (less \$0 encumbrances)  |             |                      |                                  |                       |
|       | 4.3 Properties held for sale (less \$ 0 encumbrances)   |             |                      |                                  |                       |
| 5.    | Cash (\$23,527,784 Schedule E Part 1), cash equivalents   |             |                      |                                  |                       |
|       | (\$0 Schedule E Part 2) and short-term investments  |             |                      |                                  |                       |
|       | (\$93,585 Schedule DA)  | 23,621,369  |                      | 23,621,369                       | 25,785,470            |
| 6.    | Contract loans (including \$0 premium notes)  |             |                      |                                  |                       |
| 7.    | Derivatives (Schedule DB)   |             |                      |                                  |                       |
| 8.    | Other invested assets (Schedule BA)   |             |                      |                                  |                       |
| 9.    | Receivables for securities  |             |                      |                                  |                       |
| 10.   | Securities Lending Reinvested Collateral Assets (Schedule DL)   |             |                      |                                  |                       |
| 11.   | Aggregate write-ins for invested assets   |             |                      |                                  |                       |
| 12.   | Subtotals, cash and invested assets (Lines 1 to 11)   |             |                      |                                  |                       |
| 13.   | Title plants less \$0 charged off (for Title insurers only)   |             |                      |                                  |                       |
| 14.   | Investment income due and accrued   | 30,482      |                      | 30,482                           | 32,070                |
| 15.   | Premiums and considerations:  15.1 Uncollected premiums and agents' balances in the course of                               |             |                      |                                  |                       |
|       | collection  | 1,281,168   | 26,036               | 1,255,132                        | 1,433,461             |
|       | but deferred and not yet due (Including \$0 earned but  |             |                      |                                  |                       |
|       | unbilled premiums)  |             |                      |                                  |                       |
| 40    | 15.3 Accrued retrospective premiums   |             |                      |                                  |                       |
| 16.   | Reinsurance:  | 400 400     |                      | 400 400                          | 040 504               |
|       | <ul><li>16.1 Amounts recoverable from reinsurers</li><li>16.2 Funds held by or deposited with reinsured companies</li></ul> |             |                      |                                  |                       |
|       | 16.3 Other amounts receivable under reinsurance contracts   |             |                      |                                  |                       |
| 17.   | Amounts receivable relating to uninsured plans  |             |                      |                                  |                       |
| 18.1  | Current federal and foreign income tax recoverable and interest thereon   |             |                      |                                  |                       |
| 18.2  | Net deferred tax asset  |             |                      |                                  |                       |
| 19.   | Guaranty funds receivable or on deposit   |             |                      |                                  |                       |
| 20.   | Electronic data processing equipment and software   |             |                      |                                  |                       |
| 21.   | Furniture and equipment, including health care delivery assets  |             |                      |                                  |                       |
|       | (\$0)   |             |                      |                                  |                       |
| 22.   | Net adjustment in assets and liabilities due to foreign exchange rates  |             |                      |                                  |                       |
| 23.   | Receivables from parent, subsidiaries and affiliates  |             |                      |                                  |                       |
| 24.   | Health care (\$509,532) and other amounts receivable  |             |                      |                                  |                       |
| 25.   | Aggregate write-ins for other than invested assets  | 51,403      | 41,748               | 9,655                            | 180                   |
| 26.   | Total assets excluding Separate Accounts, Segregated Accounts and   |             |                      |                                  |                       |
|       | Protected Cell Accounts (Lines 12 to 25)  | 27,590,820  | 744,586              | 26,846,234                       | 29,098,034            |
| 27.   | From Separate Accounts, Segregated Accounts and Protected Cell Accounts   |             |                      |                                  |                       |
| 28.   | Total (Lines 26 and 27)   | 27,590,820  | 744,586              | 26,846,234                       | 29,098,034            |
| DETA  | ILS OF WRITE-INS  |             |                      |                                  |                       |
| 1     |   |             |                      |                                  |                       |
| 1     |   |             |                      |                                  |                       |
| 1     |   |             |                      |                                  |                       |
|       | Summary of remaining write-ins for Line 11 from overflow page   |             |                      |                                  |                       |
|       | TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)  |             |                      |                                  |                       |
| 1     | Prepaid   |             |                      |                                  |                       |
| 1     | AR - Other  | · 1         |                      |                                  |                       |
| 2503. |   |             |                      |                                  |                       |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page   |             |                      |                                  |                       |
| 2599. | TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)  | 51,403      | 41,748               | 9,655                            | 180                   |
|       |   |             |                      |                                  |                       |

## LIABILITIES, CAPITAL AND SURPLUS

|                       |   |              | Current Year   |            | Prior Year |
|-----------------------|---|--------------|----------------|------------|------------|
|                       |   | 1<br>Covered | 2<br>Uncovered | 3<br>Total | 4<br>Total |
| 1. (                  | Claims unpaid (less \$0 reinsurance ceded)  | 9,264,723    |                | 9,264,723  | 9,561,626  |
| 2.                    | Accrued medical incentive pool and bonus amounts  | 312,598      |                | 312,598    | 36,004     |
| 3.                    | Jnpaid claims adjustment expenses   | 206,798      |                | 206,798    | 213,165    |
| 4.                    | Aggregate health policy reserves, including the liability of \$0 for medical loss ratio |              |                |            |            |
| ı                     | rebate per the Public Health Service Act  |              |                |            |            |
| 5.                    | Aggregate life policy reserves  |              |                |            |            |
| 6. I                  | Property/casualty unearned premium reserves   |              |                |            |            |
| 7.                    | Aggregate health claim reserves   |              |                |            |            |
| 8. I                  | Premiums received in advance  | 940,133      |                | 940,133    | 2,771,994  |
| 9. (                  | General expenses due or accrued   | 665,076      |                | 665,076    | 542,292    |
| 10.1                  | Current federal and foreign income tax payable and interest thereon (including \$0      |              |                |            |            |
| (                     | on realized capital gains (losses))   |              |                |            |            |
| 10.2 I                | Net deferred tax liability  |              |                |            |            |
| 11. (                 | Ceded reinsurance premiums payable  |              |                |            |            |
| 12.                   | Amounts withheld or retained for the account of others                                  |              |                |            |            |
| 13. I                 | Remittances and items not allocated   |              |                |            |            |
| 14. I                 | Borrowed money (including \$0 current) and interest thereon \$0                         |              |                |            |            |
|                       | including \$0 current)  |              |                |            |            |
|                       | Amounts due to parent, subsidiaries and affiliates                                      |              |                |            |            |
|                       | Derivatives   |              |                |            |            |
| 17. I                 | Payable for securities  |              |                |            |            |
|                       | Payable for securities lending  |              |                |            |            |
|                       | Funds held under reinsurance treaties (with \$0 authorized reinsurers,                  |              |                |            |            |
|                       | 50 unauthorized reinsurers and \$0 certified reinsurers)                                |              |                |            |            |
|                       | Reinsurance in unauthorized and certified (\$0) companies                               |              |                |            |            |
|                       | Net adjustments in assets and liabilities due to foreign exchange rates                 |              |                |            |            |
|                       | Liability for amounts held under uninsured plans  |              |                |            |            |
|                       | Aggregate write-ins for other liabilities (including \$0 current)                       |              |                |            |            |
|                       | FOTAL Liabilities (Lines 1 to 23)   |              |                |            |            |
|                       | Aggregate write-ins for special surplus funds   |              |                |            |            |
|                       | Common capital stock  |              |                |            |            |
|                       | Preferred capital stock   |              |                |            |            |
|                       | Gross paid in and contributed surplus   |              |                |            |            |
|                       | Surplus notes   |              |                |            |            |
|                       | Aggregate write-ins for other than special surplus funds                                |              |                |            |            |
|                       | Jnassigned funds (surplus)  |              |                |            |            |
|                       | Less treasury stock, at cost:   | XXX          | XXX            | 5, 100,017 | 5,0 10,500 |
|                       | 32.1  | Y Y Y        | YYY            |            |            |
|                       | 32.20 shares preferred (value included in Line 27 \$0)                                  |              |                |            |            |
|                       | FOTAL Capital and Surplus (Lines 25 to 31 minus Line 32)                                |              |                |            |            |
|                       | FOTAL Liabilities, Capital and Surplus (Lines 24 and 33)                                |              |                |            |            |
|                       | S OF WRITE-INS  | ^ ^ ^        | ٨ ٨ ٨          | 20,040,234 | 29,090,034 |
|                       | Accrued Other   |              |                |            | 1,458      |
|                       |   |              |                |            |            |
|                       | Summary of remaining write-ins for Line 23 from overflow page                           | I            |                |            |            |
|                       | FOTALS (Lines 2301 through 2303 plus 2398) (Line 23 above)                              |              |                |            |            |
| 2501.                 |   | X X X        | X X X          |            |            |
|                       |   | I            |                |            |            |
| 2503.<br>2598.     \$ | Summary of remaining write-ins for Line 25 from overflow page                           |              |                |            |            |
|                       | FOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)                              |              |                |            |            |
| 3001.                 | ,   | X X X        | X X X          |            |            |
|                       |   |              |                |            |            |
| 3003.<br>3098.        | Summary of remaining write-ins for Line 30 from overflow page                           | I            |                |            |            |
|                       | FOTALS (Lines 3001 through 3003 plus 3098) (Line 30 above)                              |              |                |            |            |

## **STATEMENT OF REVENUE AND EXPENSES**

|                     |  | Current Year   |            | Prior Year |  |
|---------------------|--|----------------|------------|------------|--|
|                     |  | 1<br>Uncovered | 2<br>Total | 3<br>Total |  |
| 1.                  | Member Months  | X X X          | 338,351    | 320,037    |  |
| 2.                  | Net premium income (including \$0 non-health premium income)   | x x x          | 96,932,531 | 90,866,766 |  |
| 3.                  | Change in unearned premium reserves and reserve for rate credits   | x x x          |            |            |  |
| 4.                  | Fee-for-service (net of \$ 0 medical expenses)   | x x x          |            |            |  |
| 5.                  | Risk revenue   | X X X          |            |            |  |
| 6.                  | Aggregate write-ins for other health care related revenues   | x x x          |            |            |  |
| 7.                  | Aggregate write-ins for other non-health revenues  | x x x          |            |            |  |
| 8.                  | TOTAL Revenues (Lines 2 to 7)  |                |            |            |  |
|                     | al and Medical:  |                | , ,        | , ,        |  |
| 9.                  | Hospital/medical benefits  |                | 55.549.902 | 53.562.436 |  |
| 10.                 | Other professional services  |                |            |            |  |
| 11.                 | Outside referrals  |                |            |            |  |
| 12.                 | Emergency room and out-of-area   |                |            |            |  |
| 13.                 | Prescription drugs   |                |            |            |  |
| 14.                 | Aggregate write-ins for other hospital and medical   |                |            |            |  |
| 15.                 |  |                |            |            |  |
| 16.                 | Incentive pool, withhold adjustments and bonus amounts  Subtotal (Lines 9 to 15)   |                |            | ,          |  |
|                     | Subtotal (Lines 9 to 15)   |                | 19,314,130 | 74,540,712 |  |
| Less:               | Not a financial and a financia |                | 224 400    | 220,400    |  |
| 17.                 | Net reinsurance recoveries   |                |            |            |  |
| 18.                 | TOTAL Hospital and Medical (Lines 16 minus 17)   |                |            |            |  |
| 19.                 | Non-health claims (net)  |                |            |            |  |
| 20.                 | Claims adjustment expenses, including \$258,341 cost containment expenses  |                |            |            |  |
| 21.                 | General administrative expenses  |                | 17,549,878 | 16,347,303 |  |
| 22.                 | Increase in reserves for life and accident and health contracts (including \$0 increase in   |                |            |            |  |
|                     | reserves for life only)  |                |            |            |  |
| 23.                 | TOTAL Underwriting Deductions (Lines 18 through 22)  |                |            |            |  |
| 24.                 | Net underwriting gain or (loss) (Lines 8 minus 23)   |                |            | ,          |  |
| 25.                 | Net investment income earned (Exhibit of Net Investment Income, Line 17)   |                |            |            |  |
| 26.                 | Net realized capital gains (losses) less capital gains tax of \$0  |                |            |            |  |
| 27.                 | Net investment gains (losses) (Lines 25 plus 26)   |                | 86,007     | 69,510     |  |
| 28.                 | Net gain or (loss) from agents' or premium balances charged off [(amount recovered   |                |            |            |  |
|                     | \$0) (amount charged off \$0)]   |                |            |            |  |
| 29.                 | Aggregate write-ins for other income or expenses   |                |            |            |  |
| 30.                 | Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24   |                |            |            |  |
|                     | plus 27 plus 28 plus 29)   | X X X          | 170,069    | 52,558     |  |
| 31.                 | Federal and foreign income taxes incurred  | X X X          |            |            |  |
| 32.                 | Net income (loss) (Lines 30 minus 31)  | X X X          | 170,069    | 52,558     |  |
| <b>DETAIL</b> 0601. | S OF WRITE-INS   | VVV            |            |            |  |
| 0602.               |  |                |            |            |  |
| 0603.               |  | X X X          |            |            |  |
| 0698.               | Summary of remaining write-ins for Line 6 from overflow page   |                |            |            |  |
| 0699.<br>0701.      | TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)  | X X X          |            |            |  |
| 0702.               |  | X X X          |            |            |  |
| 0703.<br>0798.      | Cumpany of romaining write ine for Line 7 from everflow page   |                |            |            |  |
| 0790.               | Summary of remaining write-ins for Line 7 from overflow page   |                |            |            |  |
| 1401.               | Other Expense  |                |            |            |  |
| 1402.<br>1403.      |  |                |            |            |  |
| 1403.               | Summary of remaining write-ins for Line 14 from overflow page  |                |            |            |  |
| 1499.               | TOTALS (Lines 1401 through 1403 plus 1498) (Line 14 above)   |                |            |            |  |
| 2901.<br>2902.      |  |                |            |            |  |
| 2902.               |  |                |            |            |  |
| 2998.               | Summary of remaining write-ins for Line 29 from overflow page  |                |            |            |  |
| 2999.               | TOTALS (Line 2901 through 2903 plus 2998) (Line 29 above)  |                |            |            |  |

## **STATEMENT OF REVENUE AND EXPENSES (Continued)**

|       |  | 1<br>Current Year | 2<br>Prior Year |
|-------|--|-------------------|-----------------|
|       | CAPITAL & SURPLUS ACCOUNT  |                   |                 |
| 33.   | Capital and surplus prior reporting year                                     | 15,288,994        | 15,424,225      |
| 34.   | Net income or (loss) from Line 32  | 170,069           | 52,558          |
| 35.   | Change in valuation basis of aggregate policy and claim reserves             |                   |                 |
| 36.   | Change in net unrealized capital gains (losses) less capital gains tax of \$ |                   |                 |
| 37.   | Change in net unrealized foreign exchange capital gain or (loss)             |                   |                 |
| 38.   | Change in net deferred income tax  |                   |                 |
| 39.   | Change in nonadmitted assets   | (2,157)           | (187,789)       |
| 40.   | Change in unauthorized and certified reinsurance                             |                   |                 |
| 41.   | Change in treasury stock   |                   |                 |
| 42.   | Change in surplus notes  |                   |                 |
| 43.   | Cumulative effect of changes in accounting principles                        |                   |                 |
| 44.   | Capital Changes:   |                   |                 |
|       | 44.1 Paid in   |                   |                 |
|       | 44.2 Transferred from surplus (Stock Dividend)                               |                   |                 |
|       | 44.3 Transferred to surplus  |                   |                 |
| 45.   | Surplus adjustments:   |                   |                 |
|       | 45.1 Paid in   |                   |                 |
|       | 45.2 Transferred to capital (Stock Dividend)                                 |                   |                 |
|       | 45.3 Transferred from capital  |                   |                 |
| 46.   | Dividends to stockholders  |                   |                 |
| 47.   | Aggregate write-ins for gains or (losses) in surplus                         |                   |                 |
| 48.   | Net change in capital and surplus (Lines 34 to 47)                           |                   |                 |
| 49.   | Capital and surplus end of reporting year (Line 33 plus 48)                  |                   |                 |
|       | LS OF WRITE-INS  | 10,700,000        | 10,200,334      |
| 4701. |  |                   |                 |
| 4702. |  |                   |                 |
| 4703. | Cummany of remaining write inc fact inc 47 from available page               |                   |                 |
| 4798. | Summary of remaining write-ins for Line 47 from overflow page                |                   |                 |
| 4799. | TOTALS (Lines 4701 through 4703 plus 4798) (Line 47 above)                   |                   |                 |

## **CASH FLOW**

|     |   | 1            | 2          |
|-----|---|--------------|------------|
|     |   | Current Year | Prior Year |
|     | Cash from Operations  |              |            |
| 1.  | Premiums collected net of reinsurance   |              |            |
| 2.  | Net investment income   |              |            |
| 3.  | Miscellaneous income  | • • •        |            |
| 4.  | Total (Lines 1 through 3)   |              |            |
| 5.  | Benefit and loss related payments   | 78,913,428   | 71,963,156 |
| 6.  | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts                   |              |            |
| 7.  | Commissions, expenses paid and aggregate write-ins for deductions                                     | 17,855,371   | 16,395,771 |
| 8.  | Dividends paid to policyholders   |              |            |
| 9.  | Federal and foreign income taxes paid (recovered) net of \$0 tax on capital gains (losses)            |              |            |
| 10. | Total (Lines 5 through 9)   | 96,768,799   | 88,358,927 |
| 11. | Net cash from operations (Line 4 minus Line 10)   | (1,374,167)  | 2,723,841  |
|     | Cash from Investments   |              |            |
| 12. | Proceeds from investments sold, matured or repaid:  |              |            |
|     | 12.1 Bonds  |              | 639,000    |
|     | 12.2 Stocks   |              | 13,788     |
|     | 12.3 Mortgage loans   |              |            |
|     | 12.4 Real estate  |              |            |
|     | 12.5 Other invested assets  |              |            |
|     | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments                       | (5,525)      |            |
|     | 12.7 Miscellaneous proceeds   |              |            |
|     | 12.8 Total investment proceeds (Lines 12.1 to 12.7)   | (5,525)      | 653,956    |
| 13. | Cost of investments acquired (long-term only):  |              | •          |
|     | 13.1 Bonds  |              | 1.095.000  |
|     | 13.2 Stocks   |              | ,,         |
|     | 13.3 Mortgage loans   |              |            |
|     | 13.4 Real estate  |              |            |
|     | 13.5 Other invested assets  |              |            |
|     | 13.6 Miscellaneous applications   |              |            |
|     | 13.7 Total investments acquired (Lines 13.1 to 13.6)  |              |            |
| 14. | Net increase (decrease) in contract loans and premium notes   |              |            |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)                                   |              |            |
| 13. | ·   | (3,323)      | (441,043)  |
| 16  | Cash provided (applied):  |              |            |
| 16. | Cash provided (applied):  |              |            |
|     | 16.1 Surplus notes, capital notes   |              |            |
|     | 16.2 Capital and paid in surplus, less treasury stock   |              |            |
|     | 16.3 Borrowed funds   |              |            |
|     | 16.4 Net deposits on deposit-type contracts and other insurance liabilities                           |              |            |
|     | 16.5 Dividends to stockholders  |              |            |
|     | 16.6 Other cash provided (applied)  |              |            |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | (784,409)    | 575,250    |
|     | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS                                   |              |            |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17)       | (2,164,101)  | 2,858,046  |
| 19. | Cash, cash equivalents and short-term investments:  |              |            |
|     | 19.1 Beginning of year  |              |            |
|     | 19.2 End of year (Line 18 plus Line 19.1)   | 23,621,369   | 25,785,470 |

Note: Supplemental Disclosures of Cash Flow Information for Non-Cash Transactions:

| 20.0001 |  |  |
|---------|--|--|
| 20.0002 |  |  |

## **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS**

|       |   | 4          | 1 0 1           | 2          | 1      |        | C                   | 7        | 0            | 0      | 10         |
|-------|---|------------|-----------------|------------|--------|--------|---------------------|----------|--------------|--------|------------|
|       |   | I          | 2 Comprehensive | 3          | 4      | 5      | 6<br>Federal        | 7        | 8            | 9      | 10         |
|       |   |            |                 |            |        |        |                     | Title    | Title        |        |            |
|       |   |            | (Hospital<br>&  | Madiaara   | Dental | Vision | Employees<br>Health | XVIII    | Title<br>XIX | Other  | Other      |
|       |   | Tatal      |                 | Medicare   |        |        |                     |          |              |        |            |
|       | Not a seed as forces  | Total      | Medical)        | Supplement | Only   | Only   | Benefit Plan        | Medicare | Medicaid     | Health | Non-Health |
| 1.    | Net premium income  | 96,932,531 |                 |            |        |        |                     |          |              |        |            |
| 2.    | Ŭ i   |            |                 |            |        |        |                     |          |              |        |            |
| 3.    | ,   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 4.    |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 5.    | riggiogate time include care related to remade the control of the |            |                 |            |        |        |                     |          |              |        | X X X      |
| 6.    | Aggregate write-ins for other non-health care related revenues  |            | X X X           | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 7.    |   | 96,932,531 | 1 ' ' 1         |            |        |        |                     |          |              |        |            |
| 8.    |   | 55,549,902 |                 |            |        |        |                     |          |              |        | X X X      |
| 9.    | Other professional services   | 5,041,178  | 5,041,178       |            |        |        |                     |          |              |        | X X X      |
| 10.   | Outside referrals   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 11.   | Emergency room and out-of-area  |            |                 |            |        |        |                     |          |              |        | X X X      |
| 12.   | Prescription drugs  | 10,809,173 |                 |            |        |        |                     |          |              |        | X X X      |
| 13.   | Aggregate write-ins for other hospital and medical  |            |                 |            |        |        |                     |          |              |        | X X X      |
| 14.   | Incentive pool, withhold adjustments and bonus amounts  | 118,691    | 118,691         |            |        |        |                     |          |              |        | x x x      |
| 15.   |   | 79,374,736 | 79,374,736      |            |        |        |                     |          |              |        | X X X      |
| 16.   | Net reinsurance recoveries  |            |                 |            |        |        |                     |          |              |        | l xxx      |
| 17.   |   | 79.040.250 | ,               |            |        |        |                     |          |              |        | XXX        |
| 18.   | (======================================   |            | X X X           | XXX        | XXX    |        | X X X               |          | XXX          | XXX    |            |
| 19.   | Claims adjustment expenses including \$258,341 cost   |            | XXX             | XXX        | XXX    | XXX    | XXX                 | XXX      | XXX          | XXX    |            |
| 10.   |   | 258,341    | 258,341         |            |        |        |                     |          |              |        |            |
| 20.   | General administrative expenses   |            |                 |            |        |        |                     |          |              |        |            |
| 21.   | ·   | 17,545,676 |                 |            |        |        |                     |          |              |        | x x x      |
| 22.   | Increase in reserves for life contracts   |            |                 | X X X      |        |        |                     |          | X X X        | X X X  |            |
| 23.   | TOTAL Underwriting Deductions (Lines 17 to 22)  |            |                 |            |        |        |                     |          |              |        |            |
|       |   | 90,646,469 |                 |            |        |        |                     |          |              |        |            |
| 24.   |   | 84,062     | 84,062          |            |        |        |                     |          |              |        |            |
|       | ILS OF WRITE-INS  |            | 1               |            | ı      | T      |                     | ı        | I            |        | I          |
| 0501. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 0502. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 0503. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 0598. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 0599. | TOTALS (Lines 0501 through 0503 plus 0598) (Line 5 above)   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 0601. |   |            |                 | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 0602. |   |            |                 | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 0603. |   |            | X X X           | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 0698. |   |            |                 | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 0699. | TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)   |            | X X X           | X X X      | X X X  | X X X  | X X X               | X X X    | X X X        | X X X  |            |
| 1301. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 1302. |   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 1303. |   |            |                 |            |        |        |                     |          |              |        | x x x      |
| 1398. | Summary of remaining write-ins for Line 13 from overflow page   |            |                 |            |        |        |                     |          |              |        | X X X      |
| 1399. |   |            |                 |            |        |        |                     |          |              |        | X X X      |

\_

#### PART 1 - PREMIUMS

|     |  | 1          | 2           | 3           | 4           |
|-----|--|------------|-------------|-------------|-------------|
|     |  |            |             |             | Net Premium |
|     |  |            |             |             | Income      |
|     |  | Direct     | Reinsurance | Reinsurance | (Columns    |
|     | Line of Business                       | Business   | Assumed     | Ceded       | 1 + 2 - 3)  |
| 1.  | Comprehensive (hospital and medical)   | 97,684,027 |             | 751,496     | 96,932,531  |
| 2.  | Medicare Supplement                    |            |             |             |             |
| 3.  | Dental only                            |            |             |             |             |
| 4.  | Vision only                            |            |             |             |             |
| 5.  | Federal Employees Health Benefits Plan |            |             |             |             |
| 6.  | Title XVIII - Medicare                 |            |             |             |             |
| 7.  | Title XIX - Medicaid                   |            |             |             |             |
| 8.  | Other health                           |            |             |             |             |
| 9.  | Health subtotal (Lines 1 through 8)    | 97,684,027 |             | 751,496     | 96,932,531  |
| 10. | Life                                   |            |             |             |             |
| 11. | Property/casualty                      |            |             |             |             |
| 12. | TOTALS (Lines 9 to 11)                 | 97,684,027 |             | 751,496     | 96,932,531  |

PART 2 - CLAIMS INCURRED DURING THE YEAR

|  | 4           | 2             | 3          | 4      | 5       | 6             | 7        | 8        | 9               | 10         |
|--|-------------|---------------|------------|--------|---------|---------------|----------|----------|-----------------|------------|
|  | '           |               | ٥          | 4      | ٥       | Federal       | '        | ō        | 9               | 10         |
|  |             | Comprehensins |            |        |         |               | Title    | T;#a     |                 |            |
|  |             | Comprehensive |            | Dontol | \/iaia= | Employees     | Title    | Title    | Other           | Other      |
|  | Total       | (Hospital     | Medicare   | Dental | Vision  | Health        | XVIII    | XIX      | Other<br>Health | Other      |
| 1. Do monto durina the years                                     | Total       | & Medical)    | Supplement | Only   | Only    | Benefits Plan | Medicare | Medicaid | Health          | Non-Health |
| Payments during the year:  | 70 000 550  | 70 000 550    |            |        |         |               |          |          |                 |            |
| 1.1 Direct   | 79,060,559  |               |            |        |         |               |          |          |                 |            |
| 1.2 Reinsurance assumed  |             |               |            |        |         |               |          |          |                 |            |
| 1.3 Reinsurance ceded  |             | ,             |            |        |         |               |          |          |                 |            |
| 1.4 Net  |             |               |            |        |         |               |          |          |                 |            |
| 2. Paid medical incentive pools and bonuses                      | (157,903)   | (157,903)     |            |        |         |               |          |          |                 |            |
| 3. Claim liability December 31, current year from Part 2A:       |             |               |            |        |         |               |          |          |                 |            |
| 3.1 Direct   |             |               |            |        |         |               |          |          |                 |            |
| 3.2 Reinsurance assumed  |             |               |            |        |         |               |          |          |                 |            |
| 3.3 Reinsurance ceded  |             |               |            |        |         |               |          |          |                 |            |
| 3.4 Net  | 9,264,723   | 9,264,723     |            |        |         |               |          |          |                 |            |
| 4. Claim reserve December 31, current year from Part 2D:         |             |               |            |        |         |               |          |          |                 |            |
| 4.1 Direct   |             |               |            |        |         |               |          |          |                 |            |
| 4.2 Reinsurance assumed  |             |               |            |        |         |               |          |          |                 |            |
| 4.3 Reinsurance ceded  |             |               |            |        |         |               |          |          |                 |            |
| 4.4 Net  |             |               |            |        |         |               |          |          |                 |            |
| 5. Accrued medical incentive pools and bonuses, current year     | 312,598     | 312,598       |            |        |         |               |          |          |                 |            |
| 6. Net healthcare receivables (a)                                | (492,389)   | (492,389)     |            |        |         |               |          |          |                 |            |
| 7. Amounts recoverable from reinsurers December 31, current year |             |               |            |        |         |               |          |          |                 |            |
| 8. Claim liability December 31, prior year from Part 2A:         |             | ·             |            |        |         |               |          |          |                 |            |
| 8.1 Direct   | 9.561.626   | 9.561.626     |            |        |         |               |          |          |                 |            |
| 8.2 Reinsurance assumed  |             |               |            |        |         |               |          |          |                 |            |
| 8.3 Reinsurance ceded  |             |               |            |        |         |               |          |          |                 |            |
| 8.4 Net  |             |               |            |        |         |               |          |          |                 |            |
| 9. Claim reserve December 31, prior year from Part 2D:           |             |               |            |        |         |               |          |          |                 |            |
| 9.1 Direct   |             |               |            |        |         |               |          |          |                 |            |
| 9.2 Reinsurance assumed  |             |               |            |        |         |               |          |          |                 |            |
| 9.3 Reinsurance ceded  |             |               |            |        |         |               |          |          |                 |            |
| 9.4 Net  |             |               |            |        |         |               |          |          |                 |            |
| 10. Accrued medical incentive pools and bonuses, prior year      |             |               |            |        |         |               |          |          |                 |            |
| Accrued inedical incentive pools and bondses, prior year         |             |               |            |        |         |               |          |          |                 |            |
| 12. Incurred benefits:   | 313,301<br> | 313,301       |            |        |         |               |          |          |                 |            |
| 12.1 Direct  | 70.056.045  | 70.056.045    |            |        |         |               |          |          |                 |            |
|  |             |               |            |        |         |               |          |          |                 |            |
| 12.2 Reinsurance assumed   |             |               |            |        |         |               |          |          |                 |            |
| 12.3 Reinsurance ceded   |             |               |            |        |         |               |          |          |                 |            |
| 12.4 Net   |             |               |            |        |         |               |          |          | -               |            |
| 13. Incurred medical incentive pools and bonuses                 |             | 118,691       |            |        |         |               |          |          |                 |            |

<sup>(</sup>a) Excludes \$.....0 loans or advances to providers not yet expensed.

#### PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

|   | 1                        | 2          | 3          | 4      | 5      | 6             | 7        | 8        | 9      | 10         |
|---|--------------------------|------------|------------|--------|--------|---------------|----------|----------|--------|------------|
|   |                          | Compre-    |            |        |        | Federal       |          |          |        |            |
|   |                          | hensive    |            |        |        | Employees     | Title    | Title    |        |            |
|   |                          | (Hospital  | Medicare   | Dental | Vision | Health        | XVIII    | XIX      | Other  | Other      |
|   | Total                    | & Medical) | Supplement | Only   | Only   | Benefits Plan | Medicare | Medicaid | Health | Non-Health |
| Reported in Process of Adjustment:                    |                          |            |            |        |        |               |          |          |        |            |
| 1.1 Direct  | 915,212                  | 915,212    |            |        |        |               |          |          |        |            |
| 1.2 Reinsurance assumed                               |                          |            |            |        |        |               |          |          |        |            |
| 1.3 Reinsurance ceded                                 |                          |            |            |        |        |               |          |          |        |            |
| 1.4 Net   | 915,212                  | 915,212    |            |        |        |               |          |          |        |            |
| 2. Incurred but Unreported:                           |                          |            |            |        |        |               |          |          |        |            |
| 2.1 Direct  | 8,349,511                | 8,349,511  |            |        |        |               |          |          |        |            |
| 2.2 Reinsurance assumed                               |                          |            |            |        |        |               |          |          |        |            |
| 2.3 Reinsurance ceded                                 |                          |            |            |        |        |               |          |          |        |            |
| 2.4 Net   |                          |            |            |        |        |               |          |          |        |            |
| 3. Amounts Withheld from Paid Claims and Capitations: | , ,                      | , ,        |            |        |        |               |          |          |        |            |
| 3.1 Direct  | l                        |            |            |        |        |               |          |          |        |            |
| 3.2 Reinsurance assumed                               |                          |            |            |        |        |               |          |          |        |            |
| 3.3 Reinsurance ceded                                 |                          |            |            |        |        |               |          |          |        |            |
| 3.4 Net   |                          |            |            |        |        |               |          |          |        |            |
| 4. TOTALS   |                          |            |            |        |        |               |          |          |        |            |
| 4.1 Direct  | 9 264 723                | 9 264 723  |            |        |        |               |          |          |        |            |
| 4.2 Reinsurance assumed                               | I I                      |            |            |        |        |               |          |          |        |            |
| 4.3 Reinsurance ceded                                 |                          |            |            |        |        |               |          |          |        |            |
| 4.4 Net   |                          |            |            |        |        |               |          |          |        |            |
| T-T 110(  | J 3,20 <del>7</del> ,723 | 3,207,723  |            |        |        |               |          |          |        |            |

# UNDERWRITING AND INVESTMENT EXHIBIT PART 2B - ANALYSIS OF CLAIMS UNPAID-PRIOR YEAR-NET OF REINSURANCE

|     |   |                    |                      | Claim Reser      | ve and Claim    | 5               | 6               |
|-----|---|--------------------|----------------------|------------------|-----------------|-----------------|-----------------|
|     |   | Claims             |                      | Liability De     | cember 31       |                 |                 |
|     |   | Paid Durin         | Paid During the Year |                  | ent Year        |                 |                 |
|     |   | 1                  | 2                    | 3                | 4               |                 | Estimated Claim |
|     |   | On                 | On                   |                  | On              |                 | Reserve and     |
|     | Line  | Claims Incurred    | Claims Incurred      | On Claims Unpaid | Claims Incurred | Claims Incurred | Claim Liability |
|     | of  | Prior to January 1 | During the           | December 31 of   | During the      | in Prior Years  | December 31 of  |
|     | Business  | of Current Year    | Year                 | Prior Year       | Year            | (Columns 1 + 3) | Prior Year      |
| 1.  | Comprehensive (hospital and medical)                | 6,906,594          | 72,311,868           | 56,667           | 9,208,056       | 6,963,261       | 9,561,626       |
| 2.  | Medicare Supplement                                 |                    |                      |                  |                 |                 |                 |
| 3.  | Dental only   |                    |                      |                  |                 |                 |                 |
| 4.  | Vision only   |                    |                      |                  |                 |                 |                 |
| 5.  | Vision only  Federal Employees Health Benefits Plan |                    |                      |                  |                 |                 |                 |
| 6.  | Title XVIII - Medicare                              |                    |                      |                  |                 |                 |                 |
| 7.  | Title XIX - Medicaid                                |                    |                      |                  |                 |                 |                 |
| 8.  | Other health  |                    |                      |                  |                 |                 |                 |
| 9.  | Health subtotal (Lines 1 to 8)                      | 6,906,594          | 72,311,868           | 56,667           | 9,208,056       | 6,963,261       | 9,561,626       |
| 10. | Healthcare receivables (a)                          |                    |                      |                  |                 |                 |                 |
| 11. | Other non-health                                    |                    |                      |                  |                 |                 |                 |
| 12. | Medical incentive pool and bonus amounts            | 114,629            | (272,532)            |                  | 312,598         | 114,629         | 36,004          |
| 13. | TOTALS (Lines 9 - 10 + 11 + 12)                     | 7,021,223          | 72,039,336           | 56,667           | 9,520,654       | 7,077,890       | 9,597,630       |

<sup>(</sup>a) Excludes \$.....0 loans or advances to providers not yet expensed.

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### **Grand Total**

#### Section A - Paid Health Claims

|    | Obtion 7. Tala Hoalth Olamo |        |        |        |        |        |  |  |  |  |  |  |
|----|-----------------------------|--------|--------|--------|--------|--------|--|--|--|--|--|--|
|    | Cumulative Net Amounts Paid |        |        |        |        |        |  |  |  |  |  |  |
|    | Year in Which Losses        | 1      | 2      | 3      | 4      | 5      |  |  |  |  |  |  |
|    | Were Incurred               | 2008   | 2009   | 2010   | 2011   | 2012   |  |  |  |  |  |  |
| 1. | Prior                       | 4,753  | 4,871  | 4,912  | 4,910  | 4,910  |  |  |  |  |  |  |
| 2. | 2008                        | 30,491 | 36,152 | 36,385 | 36,398 | 36,385 |  |  |  |  |  |  |
| 3. | 2009                        | X X X  | 36,935 | 43,005 | 43,174 | 43,149 |  |  |  |  |  |  |
| 4. | 2010                        | X X X  | X X X  | 46,119 | 51,577 | 51,584 |  |  |  |  |  |  |
| 5. | 2011                        | X X X  | X X X  | XXX    | 66,291 | 73,229 |  |  |  |  |  |  |
| 6. | 2012                        | X X X  | X X X  | X X X  | X X X  | 72,312 |  |  |  |  |  |  |

#### **Section B - Incurred Health Claims**

|                      | , illouillou illo   |  |        |        |        |  |  |  |
|----------------------|---|--|--------|--------|--------|--|--|--|
|                      | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool |  |        |        |        |  |  |  |
|                      |   | and Bonuses Outstanding at End of Year |        |        |        |  |  |  |
| Year in Which Losses | 1   | 2                                      | 3      | 4      | 5      |  |  |  |
| Were Incurred        | 2008  | 2009                                   | 2010   | 2011   | 2012   |  |  |  |
| 1. Prior             | 4,952   | 4,867                                  | 4,921  | 4,910  | 4,910  |  |  |  |
| 2. 2008              | 37,595  | 36,985                                 | 36,434 | 36,398 | 36,385 |  |  |  |
| 3. 2009              | X X X   | 43,753                                 | 44,272 | 43,177 | 43,149 |  |  |  |
| 4. 2010              | X X X   | X X X                                  | 51,939 |        |        |  |  |  |
| 5. 2011              | X X X   | X X X                                  | X X X  | 75,787 | 73,286 |  |  |  |
| 6. 2012              | X X X   | X X X                                  | X X X  | X X X  | 81,833 |  |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

|    |                   | 1        | 2        | 3          | 4          | 5                | 6          | 7      | 8             | 9                | 10         |
|----|-------------------|----------|----------|------------|------------|------------------|------------|--------|---------------|------------------|------------|
|    |                   |          |          |            |            | Claim and        |            |        |               | Total Claims     |            |
|    | Years in Which    |          |          | Claim      |            | Claim Adjustment |            |        |               | and Claims       |            |
|    | Premiums were     |          |          | Adjustment |            | Expense          |            |        | Unpaid Claims | Adjustment       |            |
|    | Earned and Claims | Premiums | Claims   | Expense    | (Col. 3/2) | Payments         | (Col. 5/1) | Claims | Adjustment    | Expense Incurred | (Col. 9/1) |
|    | were Incurred     | Earned   | Payments | Payments   | Percent    | (Col. 2 + 3)     | Percent    | Unpaid | Expenses      | (Col. 5 + 7 + 8) | Percent    |
| 1. | 2008              | 41,425   | 36,385   | 147        | 0.404      | 36,532           | 88.188     |        |               | 36,532           | 88.188     |
| 2. | 2009              | 54,830   | 43,149   | 197        | 0.457      | 43,346           | 79.056     |        |               | 43,346           | 79.056     |
| 3. | 2010              | 71,546   | 51,584   | 274        | 0.530      | 51,858           | 72.481     |        |               | 51,858           | 72.481     |
| 4. | 2011              | 90,868   | 73,229   | 329        | 0.449      | 73,558           | 80.950     | 57     | 1             | 73,616           | 81.014     |
| 5. | 2012              | 96,933   | 72,312   | 292        | 0.403      | 72,604           | 74.901     | 9,521  | 206           | 82,331           | 84.936     |

## PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

#### **Hospital and Medical**

#### Section A - Paid Health Claims

| Oction // Tala Hould Claims |                      |                             |        |        |        |        |  |  |  |  |  |
|-----------------------------|----------------------|-----------------------------|--------|--------|--------|--------|--|--|--|--|--|
|                             |                      | Cumulative Net Amounts Paid |        |        |        |        |  |  |  |  |  |
|                             | Year in Which Losses | 1                           | 2      | 3      | 4      | 5      |  |  |  |  |  |
|                             | Were Incurred        | 2008                        | 2009   | 2010   | 2011   | 2012   |  |  |  |  |  |
| 1.                          | Prior                | 4,753                       | 4,871  | 4,912  | 4,910  | 4,910  |  |  |  |  |  |
| 2.                          | 2008                 | 30,491                      | 36,152 | 36,385 | 36,398 | 36,385 |  |  |  |  |  |
| 3.                          | 2009                 | X X X                       | 36,935 | 43,005 | 43,174 | 43,149 |  |  |  |  |  |
| 4.                          | 2010                 | X X X                       | XXX    | 46,119 | 51,577 | 51,584 |  |  |  |  |  |
| 5.                          | 2011                 | X X X                       | X X X  | X X X  | 66,291 | 73,229 |  |  |  |  |  |
| 6.                          | 2012                 | X X X                       | X X X  | X X X  | x x x  | 72,312 |  |  |  |  |  |

#### **Section B - Incurred Health Claims**

|    |                      | miouriou rioc   |          |                       |           |        |  |  |
|----|----------------------|---|----------|-----------------------|-----------|--------|--|--|
|    |                      | Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool |          |                       |           |        |  |  |
|    |                      |   | and Bonu | ses Outstanding at En | d of Year |        |  |  |
|    | Year in Which Losses | 1   | 2        | 3                     | 4         | 5      |  |  |
|    | Were Incurred        | 2008  | 2009     | 2010                  | 2011      | 2012   |  |  |
| 1. | Prior                | 4,952   | 4,867    | 4,921                 | 4,910     | 4,910  |  |  |
| 2. | 2008                 | 37,595  | 36,985   | 36,434                | 36,398    | 36,385 |  |  |
| 3. | 2009                 | X X X   | 43,753   | 44,272                | 43,177    | 43,149 |  |  |
| 4. | 2010                 | X X X   | X X X    | 51,939                | 51,675    | 51,584 |  |  |
| 5. | 2011                 | X X X   | X X X    | X X X                 | 75,787    | 73,286 |  |  |
| 6. | 2012                 | X X X   | X X X    | X X X                 | X X X     | 81,833 |  |  |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio

|    |                   | 1        | 2        | 3          | 4          | 5                | 6          | 7      | 8             | 9                | 10         |
|----|-------------------|----------|----------|------------|------------|------------------|------------|--------|---------------|------------------|------------|
|    |                   |          |          |            |            | Claim and        |            |        |               | Total Claims     |            |
|    | Years in Which    |          |          | Claim      |            | Claim Adjustment |            |        |               | and Claims       |            |
|    | Premiums were     |          |          | Adjustment |            | Expense          |            |        | Unpaid Claims | Adjustment       |            |
|    | Earned and Claims | Premiums | Claims   | Expense    | (Col. 3/2) | Payments         | (Col. 5/1) | Claims | Adjustment    | Expense Incurred | (Col. 9/1) |
|    | were Incurred     | Earned   | Payments | Payments   | Percent    | (Col. 2 + 3)     | Percent    | Unpaid | Expenses      | (Col. 5 + 7 + 8) | Percent    |
| 1. | 2008              | 41,425   | 36,385   | 147        | 0.404      | 36,532           | 88.188     |        |               | 36,532           | 88.188     |
| 2. | 2009              | 54,830   | 43,149   | 197        | 0.457      | 43,346           | 79.056     |        |               | 43,346           | 79.056     |
| 3. | 2010              | 71,546   | 51,584   | 274        | 0.530      | 51,858           | 72.481     |        |               | 51,858           | 72.481     |
| 4. | 2011              | 90,868   | 73,229   | 329        | 0.449      | 73,558           | 80.950     | 57     | 1             | 73,616           | 81.014     |
| 5. | 2012              | 96,933   | 72,312   | 292        | 0.403      | 72,604           | 74.901     | 9,521  | 206           | 82,331           | 84.936     |

| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Medicare Supplement NONE    |
|----|--|
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Medicare Supplement NONE  |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Medicare Supplement NONE   |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Dental OnlyNONE             |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Dental OnlyNONE           |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Dental Only NONE           |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Vision Only NONE            |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Vision Only NONE          |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Vision Only NONE           |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Fed Emp HBPP NONE           |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Fed Emp HBPP NONE         |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Fed Emp HBPP NONE          |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XVIII-Medicare NONE   |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XVIII-Medicare NONE |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XVIII-Medicare NONE  |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Title XIX-Medicaid NONE     |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur. Claims - Title XIX-Medicaid NONE   |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Title XIX-Medicaid NONE    |
| 12 | Underwriting Invest Exh Pt 2C Sn A - Paid Claims - Other NONE                  |
| 12 | Underwriting Invest Exh Pt 2C Sn B - Incur Claims - Other NONE                 |
| 12 | Underwriting Invest Exh Pt 2C Sn C - Expns Ratios - Other NONE                 |
| 13 | Underwriting Invest Exh Pt 2D - A & H ReserveNONE                              |

### PART 3 - ANALYSIS OF EXPENSES

|       |   | Claim Adjustm                        | ent Expenses                               | 3                               | 4                      | 5              |
|-------|---|--------------------------------------|--|---------------------------------|------------------------|----------------|
|       |   | 1<br>Cost<br>Containment<br>Expenses | 2<br>Other Claim<br>Adjustment<br>Expenses | General Administrative Expenses | Investment<br>Expenses | Total          |
| 1.    | Rent (\$0 for occupancy of own building)                      |                                      |  |                                 |                        | 55,995         |
| 2.    | Salaries, wages and other benefits                            | 258.341                              |  | 3.010.491                       |                        | 3,268,832      |
| 3.    | Commissions (less \$0 ceded plus \$0 assumed)                 |                                      |  | 3.916.775                       |                        | 3,916,775      |
| 4.    | Legal fees and expenses                                       |                                      |  |                                 |                        |                |
| 5.    | Certifications and accreditation fees                         |                                      |  |                                 |                        |                |
| 6.    | Auditing, actuarial and other consulting services             |                                      |  |                                 |                        |                |
| 7.    | Traveling expenses  |                                      |  |                                 |                        |                |
| 8.    | Marketing and advertising                                     |                                      |  |                                 |                        |                |
| 9.    | Postage, express and telephone                                |                                      |  |                                 |                        |                |
| 10.   | Printing and office supplies                                  |                                      |  |                                 |                        |                |
| 11.   | Occupancy, depreciation and amortization                      |                                      |  |                                 |                        |                |
| 12.   | Equipment   |                                      |  |                                 |                        |                |
| 13.   | Cost or depreciation of EDP equipment and software            |                                      |  |                                 |                        |                |
| 14.   | Outsourced services including EDP, claims, and other services |                                      |  |                                 |                        |                |
| 15.   | Boards, bureaus and association fees                          |                                      |  |                                 |                        |                |
| 16.   |   |                                      |  |                                 |                        |                |
|       | Insurance, except on real estate                              |                                      |  |                                 |                        |                |
| 17.   | Collection and bank service charges                           |                                      |  |                                 |                        |                |
| 18.   | Group service and administration fees                         |                                      |  |                                 |                        |                |
| 19.   | Reimbursements by uninsured plans                             |                                      |  |                                 |                        |                |
| 20.   | Reimbursements from fiscal intermediaries                     |                                      |  |                                 |                        |                |
| 21.   | Real estate expenses  |                                      |  |                                 |                        |                |
| 22.   | Real estate taxes   |                                      |  |                                 |                        |                |
| 23.   | Taxes, licenses and fees:                                     |                                      |  |                                 |                        |                |
|       | 23.1 State and local insurance taxes                          |                                      |  |                                 |                        |                |
|       | 23.2 State premium taxes                                      |                                      |  |                                 |                        |                |
|       | 23.3 Regulatory authority licenses and fees                   |                                      |  |                                 |                        |                |
|       | 23.4 Payroll taxes  |                                      |  |                                 |                        |                |
|       | 23.5 Other (excluding federal income and real estate taxes)   |                                      |  | 602,635                         |                        | 602,635        |
| 24.   | Investment expenses not included elsewhere                    |                                      |  |                                 |                        |                |
| 25.   | Aggregate write-ins for expenses                              |                                      |  |                                 |                        |                |
| 26.   | TOTAL Expenses Incurred (Lines 1 to 25)                       | 258,341                              |  | 17,549,878                      |                        | (a) 17,808,219 |
| 27.   | Less expenses unpaid December 31, current year                |                                      |  |                                 |                        |                |
| 28.   | Add expenses unpaid December 31, prior year                   |                                      |  |                                 |                        |                |
| 29.   | Amounts receivable relating to uninsured plans, prior year    |                                      |  | ·                               |                        | ·              |
| 30.   | Amounts receivable relating to uninsured plans, current year  |                                      |  |                                 |                        |                |
| 31.   | TOTAL Expenses Paid (Lines 26 minus 27 plus 28 minus 29 plus  |                                      |  |                                 |                        |                |
| •     | 30)   | 258,341                              |  | 17,427,094                      |                        | 17,685,435     |
| DETAI | LS OF WRITE-INS   | 200,011                              |  |                                 |                        |                |
| 2501. | Office Supplies   |                                      |  |                                 |                        |                |
| 2502. |   |                                      |  |                                 |                        |                |
| 2503. |   |                                      |  |                                 |                        |                |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page |                                      |  |                                 |                        |                |
| 2599. | TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)    |                                      |  |                                 |                        |                |
| ۷٠٥٥. | TO TALO (LINES 2001 INIOUGH 2000 PIUS 2000) (LINE 20 above)   |                                      |  |                                 |                        |                |

<sup>(</sup>a) Includes management fees of \$...............0 to affiliates and \$................0 to non-affiliates.

## **EXHIBIT OF NET INVESTMENT INCOME**

|  |  |                                   | 1<br>Collected  |                                  | 2<br>arned          |
|--|--|-----------------------------------|---|----------------------------------|---------------------|
| 4  |  | , D                               | uring Year  | Duri                             | ng Year             |
| 1.   | U.S. Government bonds  | ` '                               |   |                                  |                     |
| 1.1  | Bonds exempt from U.S. tax   |                                   |   |                                  |                     |
| 1.2  | Other bonds (unaffiliated)   | ` '                               |   |                                  |                     |
| 1.3  | Bonds of affiliates  |                                   |   |                                  |                     |
| 2.1  | Preferred stocks (unaffiliated)  |                                   |   |                                  |                     |
| 2.11   | Preferred stocks of affiliates   | (b)                               |   |                                  |                     |
| 2.2  | Common stocks (unaffiliated)   |                                   |   |                                  |                     |
| 2.21   | Common stocks of affiliates  |                                   |   |                                  |                     |
| 3.   | Mortgage loans   | (c)                               |   |                                  |                     |
| 4.   | Real estate  | (d)                               |   |                                  |                     |
| 5.   | Contract loans   |                                   |   |                                  |                     |
| ŝ.   | Cash, cash equivalents and short-term investments  | (e)                               | 69,721  |                                  | 70,109              |
| 7.   | Derivative instruments   |                                   |   |                                  |                     |
| 3.   | Other invested assets  |                                   |   |                                  |                     |
| 9.   | Aggregate write-ins for investment income  |                                   |   |                                  |                     |
| 10.  | Total gross investment income  |                                   |   |                                  |                     |
| 11.  | Investment expenses  |                                   |   |                                  |                     |
| 12.  | Investment taxes, licenses and fees, excluding federal income taxes  |                                   |   |                                  |                     |
| 13.  | Interest expense   |                                   |   |                                  |                     |
| 14.  | Depreciation on real estate and other invested assets  |                                   |   |                                  |                     |
| 15.  | Aggregate write-ins for deductions from investment income  |                                   |   |                                  |                     |
| 16.  | Total deductions (Lines 11 through 15)   |                                   |   |                                  |                     |
| 10.<br>17.   |  |                                   |   |                                  |                     |
|  | Net Investment income (Line 10 minus Line 16)  |                                   |   |                                  | 00,007              |
|  |  |                                   |   |                                  |                     |
| 0901.  |  |                                   |   |                                  |                     |
| 0902.  |  |                                   |   |                                  |                     |
| 0903.  |  |                                   |   |                                  |                     |
| 0998.  | Summary of remaining write-ins for Line 9 from overflow page   |                                   |   |                                  |                     |
| )999.  | TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)   |                                   |   |                                  |                     |
| 1501.  |  |                                   |   |                                  |                     |
| 1502.  |  |                                   |   |                                  |                     |
| 1503.  |  |                                   |   |                                  |                     |
| 1598.  | Summary of remaining write-ins for Line 15 from overflow page  |                                   |   |                                  |                     |
| 1599.  | TOTALS (Lines 1501 through 1503 plus 1598) (Line 15, above)  |                                   |   |                                  |                     |
| b) Inclu<br>c) Inclu<br>d) Inclu<br>e) Inclu<br>f) Inclu<br>g) Inclu<br>segr<br>h) Inclu | des \$0 accrual of discount less \$0 amortization of premium and less \$0 paid for des \$0 accrual of discount less \$0 amortization of premium and less \$0 paid for des \$0 for company's occupancy of its own buildings; and excludes \$0 interest on encum des \$0 accrual of discount less \$0 amortization of premium and less \$0 paid for des \$0 accrual of discount less \$0 amortization of premium and less \$0 paid for des \$0 accrual of discount less \$0 investment expenses and \$ | accru<br>accru<br>brance<br>accru | ed dividends o<br>ed interest on p<br>es.<br>ed interest on p | n purcha<br>purchase<br>purchase | ases.<br>es.<br>es. |

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

| EXHIBIT OF CAPITAL GAINS (LOSSES) |  |                 |                |                 |                    |                    |  |  |  |  |
|-----------------------------------|--|-----------------|----------------|-----------------|--------------------|--------------------|--|--|--|--|
|                                   |  | 1               | 2              | 3               | 4                  | 5                  |  |  |  |  |
|                                   |  |                 |                | Total Realized  |                    | Change in          |  |  |  |  |
|                                   |  | Realized Gain   |                | Capital Gain    | Change in          | Unrealized Foreign |  |  |  |  |
|                                   |  | (Loss) on Sales | Other Realized | (Loss)          | Unrealized Capital | Exchange Capital   |  |  |  |  |
|                                   |  | or Maturity     | Adjustments    | (Columns 1 + 2) | Gain (Loss)        | Gain (Loss)        |  |  |  |  |
| 1.                                | U.S. Government bonds  |                 |                |                 |                    |                    |  |  |  |  |
| 1.1                               | Bonds exempt from U.S. tax                                   |                 |                |                 |                    |                    |  |  |  |  |
| 1.2                               | Other bonds (unaffiliated)                                   |                 |                |                 |                    |                    |  |  |  |  |
| 1.3                               | Bonds of affiliates  |                 |                |                 |                    |                    |  |  |  |  |
| 2.1                               | Preferred stocks (unaffiliated)                              |                 |                |                 |                    |                    |  |  |  |  |
| 2.11                              | Preferred stocks of affiliates                               |                 |                |                 |                    |                    |  |  |  |  |
| 2.2                               | Common stocks (unaffiliated)                                 |                 |                |                 |                    |                    |  |  |  |  |
| 2.21                              | Common stocks of affiliates                                  |                 |                |                 |                    |                    |  |  |  |  |
| 3.                                | Mortgage loans   |                 |                |                 |                    |                    |  |  |  |  |
| 4.                                | Real estate  |                 |                |                 |                    |                    |  |  |  |  |
| 5.                                | Contract loans   |                 |                |                 |                    |                    |  |  |  |  |
| 6.                                | Cash, cash equivalents and short-term investments            |                 |                |                 |                    |                    |  |  |  |  |
| 7.                                | Derivative instruments                                       |                 |                |                 |                    |                    |  |  |  |  |
| 8.                                | Other invested assets  |                 |                |                 |                    |                    |  |  |  |  |
| 9.                                | Aggregate write-ins for capital gains (losses)               |                 |                |                 |                    |                    |  |  |  |  |
| 10.                               | Total capital gains (losses)                                 |                 |                |                 |                    |                    |  |  |  |  |
| DETA                              | AILS OF WRITE-INS  |                 |                |                 |                    |                    |  |  |  |  |
| 0901.                             |  |                 |                |                 |                    |                    |  |  |  |  |
| 0902.                             |  |                 |                |                 |                    |                    |  |  |  |  |
| 0903.                             |  |                 |                |                 |                    |                    |  |  |  |  |
| 0998.                             | Summary of remaining write-ins for Line 9 from overflow page |                 |                |                 |                    |                    |  |  |  |  |
|                                   | TOTALS (Lines 0901 through 0903 plus 0998) (Line 9, above)   |                 |                |                 |                    |                    |  |  |  |  |
|                                   | : - : : = - (=::::- t; t::-: :::-:                           |                 |                |                 |                    |                    |  |  |  |  |

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE TOTAL HEALTH CARE USA, INC.

EXHIBIT OF NONADMITTED ASSETS

| <ol> <li>3.</li> <li>4.</li> <li>6.</li> <li>7.</li> <li>8.</li> <li>9.</li> <li>10.</li> <li>11.</li> <li>12.</li> <li>13.</li> <li>14.</li> </ol>             | Bonds (Schedule D) Stocks (Schedule D): 2.1 Preferred stocks 2.2 Common stocks Mortgage loans on real estate (Schedule B): 3.1 First liens 3.2 Other than first liens Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued Premium and considerations: |         |           |         |
|---|---|---------|-----------|---------|
| <ol> <li>3.</li> <li>4.</li> <li>6.</li> <li>7.</li> <li>8.</li> <li>9.</li> <li>10.</li> <li>11.</li> <li>12.</li> <li>13.</li> <li>14.</li> </ol>             | Stocks (Schedule D): 2.1 Preferred stocks 2.2 Common stocks  Mortgage loans on real estate (Schedule B): 3.1 First liens 3.2 Other than first liens Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14.  | 2.1 Preferred stocks 2.2 Common stocks  Mortgage loans on real estate (Schedule B): 3.1 First liens 3.2 Other than first liens  Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale  Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued   |         |           |         |
| 3. 4. 5. 6. 7. 8. 9. 10. 11. 12. 13. 14.  | 2.2 Common stocks  Mortgage loans on real estate (Schedule B): 3.1 First liens 3.2 Other than first liens  Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale  Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued  |         |           |         |
| <ol> <li>3.</li> <li>4.</li> <li>5.</li> <li>6.</li> <li>7.</li> <li>8.</li> <li>9.</li> <li>10.</li> <li>11.</li> <li>12.</li> <li>13.</li> <li>14.</li> </ol> | Mortgage loans on real estate (Schedule B):  3.1 First liens 3.2 Other than first liens Real estate (Schedule A):  4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 4.<br>5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | 3.1 First liens 3.2 Other than first liens Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 4.<br>5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | 3.2 Other than first liens  Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale  Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued   |         |           |         |
| 4.<br>5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | Real estate (Schedule A): 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | 4.1 Properties occupied by the company 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | 4.2 Properties held for the production of income 4.3 Properties held for sale Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA) Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 5.<br>6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued   |         |           |         |
| 6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued   |         |           |         |
| 6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | investments (Schedule DA)  Contract loans  Derivatives (Schedule DB)  Other invested assets (Schedule BA)  Receivables for securities  Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued   |         |           |         |
| 6.<br>7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | Contract loans Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 7.<br>8.<br>9.<br>10.<br>11.<br>12.<br>13.  | Derivatives (Schedule DB) Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 8.<br>9.<br>10.<br>11.<br>12.<br>13.  | Other invested assets (Schedule BA) Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 9.<br>10.<br>11.<br>12.<br>13.<br>14.   | Receivables for securities Securities lending reinvested collateral assets (Schedule DL) Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued   |         |           |         |
| 10.<br>11.<br>12.<br>13.<br>14.   | Securities lending reinvested collateral assets (Schedule DL)  Aggregate write-ins for invested assets  Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued  |         |           |         |
| 11.<br>12.<br>13.<br>14.  | Aggregate write-ins for invested assets Subtotals, cash and invested assets (Lines 1 to 11) Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 12.<br>13.<br>14.   | Subtotals, cash and invested assets (Lines 1 to 11)  Title plants (for Title insurers only)  Invested income due and accrued  |         |           |         |
| 13.<br>14.  | Title plants (for Title insurers only) Invested income due and accrued  |         |           |         |
| 14.   | Invested income due and accrued   |         |           |         |
|   |   |         |           |         |
|   | Premium and considerations  |         |           |         |
|   |   | 00.000  | 440,000   | 400 404 |
|   | 15.1 Uncollected premiums and agents' balances in the course of collection  |         | 148,220   | 122,184 |
|   | 15.2 Deferred premiums, agents' balances and installments booked but deferred and   |         |           |         |
|   | not yet due   |         |           |         |
|   | 15.3 Accrued retrospective premiums   |         |           |         |
|   | Reinsurance:  |         |           |         |
|   | 16.1 Amounts recoverable from reinsurers  |         |           |         |
|   | 16.2 Funds held by or deposited with reinsured companies  |         |           |         |
|   | 16.3 Other amounts receivable under reinsurance contracts   |         |           |         |
| 17.   | Amounts receivable relating to uninsured plans  |         |           |         |
| 18.1  | Current federal and foreign income tax recoverable and interest thereon   |         |           |         |
| 18.2  | Net deferred tax asset  |         |           |         |
| 19.   | Guaranty funds receivable or on deposit   |         |           |         |
|   | Electronic data processing equipment and software   |         |           |         |
|   | Furniture and equipment, including health care delivery assets  |         |           |         |
| 22.   | Net adjustment in assets and liabilities due to foreign exchange rates  |         |           |         |
|   | Receivables from parent, subsidiaries and affiliates  |         |           |         |
|   | Health care and other amounts receivable  |         |           |         |
|   | Aggregate write-ins for other than invested assets  |         |           |         |
|   | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell  |         | 40,702    | (300)   |
|   | Accounts (Lines 12 to 25)   | 7// 506 | 7/12 //20 | (2.157) |
|   |   |         |           |         |
| 27.<br>28.  | From Separate Accounts, Segregated Accounts and Protected Cell Accounts   | 7// 506 | 740 400   | (0.157) |
|   |   | 144,300 | 142,429   | (2,137) |
|   | S OF WRITE-INS  |         |           |         |
| 1101.   |   |         | 1         |         |
| 1102.   |   |         |           |         |
| 1103.   |   |         |           |         |
|   | Summary of remaining write-ins for Line 11 from overflow page   |         |           |         |
|   | TOTALS (Lines 1101 through 1103 plus 1198) (Line 11 above)  |         |           |         |
|   | Other Receivable  | 41,748  | 40,762    | (986)   |
| 2502.   |   |         |           |         |
| 2503.   |   |         |           |         |
| 2598.   | Summary of remaining write-ins for Line 25 from overflow page   |         |           |         |
|   | TOTALS (Lines 2501 through 2503 plus 2598) (Line 25 above)  |         |           |         |

## **EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY**

|        |  |        | Tota    | al Members at Er | d of    |         | 6            |
|--------|--|--------|---------|------------------|---------|---------|--------------|
|        |  | 1      | 2       | 3                | 4       | 5       | Current Year |
|        |  | Prior  | First   | Second           | Third   | Current | Member       |
|        | Source of Enrollment   | Year   | Quarter | Quarter          | Quarter | Year    | Months       |
| 1.     | Health Maintenance Organizations                             | 17,564 | 17,609  | 18,615           | 18,785  | 19,566  | 221,354      |
| 2.     | Provider Service Organizations                               |        |         |                  |         |         |              |
| 3.     | Preferred Provider Organizations                             |        |         |                  |         |         |              |
| 4.     | Point of Service   | 10,343 | 9,615   | 9,802            | 9,720   | 9,874   | 116,997      |
| 5.     | Indemnity Only   |        |         |                  |         |         |              |
| 6.     | Aggregate write-ins for other lines of business              |        |         |                  |         |         |              |
| 7.     | TOTAL  |        |         |                  | 28,505  | 29,440  | 338,351      |
| DETAIL | LS OF WRITE-INS  |        |         |                  |         |         |              |
| 0601.  |  |        |         |                  |         |         |              |
| 0602.  |  |        |         |                  |         |         |              |
| 0603.  |  |        |         |                  |         |         |              |
| 0698.  | Summary of remaining write-ins for Line 6 from overflow page |        |         |                  |         |         |              |
| 0699.  | TOTALS (Lines 0601 through 0603 plus 0698) (Line 6 above)    |        |         |                  |         |         |              |

#### 1. Nature of Business and Summary of Significant Accounting Policies

Total Health Care USA, Inc. (the "Company"), a not-for-profit corporation and wholly owned subsidiary of Total Health Care, Inc., operates as a state-licensed health maintenance organization (HMO). The Company provides medical services to persons primarily in southeastern Michigan who subscribe as part of an employer group or as individuals.

#### a. Accounting Practices

The accompanying financial statements of Total Health Care USA, Inc. (the "Company" or "THC") have been prepared in conformity with statutory accounting practices prescribed or permitted by Section 1007 of the Michigan statutes of the state of Michigan for determining and reporting the financial conditions and results of operations of an insurance company for determining its solvency under Michigan Insurance law. The National Association of Insurance Commissioners ("NAIC") Accounting Practices and Procedures Manual, ("NAIC SAP") has been adopted as a component of prescribed or permitted practices by the state of Michigan.

Statutory accounting principles differ from generally accepted accounting principles (GAAP) in their definition of assets and liabilities. Specifically, certain assets (such as certain receivables from affiliates) are excluded from the statutory-basis balance sheet. GAAP net assets exceed statutory net assets by approximately \$745,000 and \$742,000 at December 31, 2012 and 2011, respectively. There are no significant differences between statutory accounting principles prescribed by NAIC and the State of Michigan accounting requirements that are applicable to the Company.

A reconciliation of the Company's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of Michigan is shown below:

|     |                                       | <u>2012</u> | <u>2011</u> |
|-----|---------------------------------------|-------------|-------------|
| (1) | Net Income Michigan state basis       | 170,069     | 52,558      |
| (2) | State Prescribed Practices (Income):  | -           | -           |
| (3) | State Permitted Practices (Income):   | -           | -           |
| (4) | Net Income, NAIC SAP                  | 170,069     | 52,558      |
| (5) | Statutory Surplus Michigan basis      | 15.456.906  | 15,288,994  |
| (6) | State Prescribed Practices (Surplus): | -           | -           |
| (7) | State Permitted Practices (Surplus):  | -           | -           |
| (8) | Statutory Surplus, NAIC SAP           | 15.456.906  | 15,288,994  |

#### **b.** Use of Estimates in the Preparation of the Financial Statements.

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

Certain significant estimates exist relating to unpaid claims. It is at least reasonably possible that these estimates will be materially revised in the near term.

#### c. Accounting Policy

Cash and Short-term Investments - The Company considers all highly liquid investments purchased with an original maturity of three months or less when purchased to be cash equivalents. Certificates of deposit in banks or other similar financial institutions with maturity dates of one year or less from the acquisition date are considered cash under statutory accounting principles. Short-term investments are stated at amortized cost.

**Investments** – The Company uses the following accounting policies:

- (1) Short-term investments and long-term certificates of deposit are recorded at amortized cost, which approximates fair market value. Long-term certificates of deposit are classified as bonds on the balance sheet per statutory guidance. Investment income or loss (including realized gains and losses on investments, interest, and dividends) is included in net investment income on the statement of operations. Changes in unrealized gains and losses on investments are included as a direct adjustment to capital and surplus.
- (2) Bonds are not backed by other loans and are stated at amortized cost using the interest method.
- (3) The Company had no common stock.
- (4) The Company had no preferred stock.
- (5) The Company had no mortgage loans.
- (6) The Company had no loan-backed securities.
- (7) The Company had no subsidiaries, controlled or affiliated investments.
- (8) The Company had no joint ventures of limited partnerships.
- (9) The Company had no derivatives.
- (10) The Company does not utilize anticipated investment income as a factor in the premium deficiency calculation.

**Unpaid Losses and Loss Adjustment Expenses** – The Company includes amounts determined from claims estimates and loss reports and an amount, based on past experience, for losses incurred but not reported. Such liabilities are necessarily based on assumption and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less than the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in the period determined.

**Capitalization** - The Company's capitalization policy has not changed.

**Pharmaceutical Rebate Receivables** - The Company's pharmaceutical rebate receivables are estimated based prior period actual receipts.

**Revenue Recognition and Accounts Receivable** - Subscriber premiums are recognized in the period that members are entitled to related health care services. A substantial portion of health premiums due and unpaid is due from third-party payors for subscribers located within southeastern Michigan. Health premiums due and unpaid are stated at invoice amounts. No allowance for doubtful accounts is recorded at December 31, 2012 and 2011, respectively. Unpaid invoices greater than 90 days old are treated as non-admitted for statutory accounting purposes. Approximately \$703,000 and \$702,000 of receivables greater than 90 days old were non-admitted at December 31, 2012 and 2011, respectively.

**Recognition of Medical and Hospital Expenses** - Medical and hospital expenses and the related liabilities are recorded when eligible medical and hospital services are authorized or performed. Claims unpaid represent management's estimate of the ultimate cost to settle all claims incurred prior to year-end. Capitation retained for the settlement of risk-sharing is included in the accrued medical incentive pool liability at December 31, 2012 and 2011, respectively.

**Physician Group Contracts** - The Company contracts with physician groups for the provision of medical care and compensates the groups on a capitation basis. These contracts have a specialty claims incentive and pay-for-performance incentive. If the providers meet the incentives, they share in the savings and a payable is recorded. If the providers do not meet the incentives, they share in the excess costs and a health care receivable is recorded if deemed collectible by management. During 2012 and 2011, health care receivables and payables have been recorded from/to providers.

**Hospital Group Contracts** - The Company contracts with several hospitals and other groups. These contracts are paid under a capitation fee or various other charge arrangements.

**Malpractice Claims** - The Company has a claims-made policy for malpractice insurance. The Company's policy is to accrue for estimated costs of claims and incidents during the term of the claims-made policy.

**Employee Staffing and Purchased Services Agreement** - The Company has an employee staffing and purchased services agreement with Total Health Care, Inc., its parent company, which is responsible for payment of most of the management, operational, and administrative expenses. Ultimate operational control rests with the board of directors of Total Health Care USA, Inc.

**Income Taxes** - Total Health Care USA, Inc. has received federal income tax exemption under Internal Revenue Code Section 501(c)(4). The Company is also exempt from state and local income taxes.

**Funds Maintained Under Statutory Requirements** - The Company maintains segregated funds under statutory requirements to protect members and health care providers in the event the Company is unable to meet its contractual obligations. These funds can be issued only at the direction of the insurance commissioner in accordance with statutory and contractual provisions. At December 31, 2012 and 2011, \$1,006,078 and \$1,003,547, respectively were held in long-term certificates of deposit and money market funds to fulfill these requirements. Interest earned on these funds can be utilized by the Company.

#### 2. Accounting Changes and Corrections of Errors

None

#### 3. Business Combinations and Goodwill

- a. Statutory Purchase Method- None
- **b. Statutory Merger None**
- c. Assumption Reinsurance None
- d. Impairment Loss None

#### 4. Discontinued Operations

None

#### 5. Investments

- a. Mortgage Loans, including Mezzanine Real Estate Loans None
- b. Debt Restructuring None
- c. Reverse Mortgages None
- d. Loan-Backed Securities None
- e. Repurchase Agreements and/or Securities Lending Transactions None
- f. Real Estate None
- g. Low-income housing tax credits (LIHTC) None

#### 6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company does not have any Joint Ventures, Partnerships and Limited Liability Companies that exceed 10% of the admitted assets.
- B. The Company does not have any impaired Joint Ventures, Partnerships and Limited Liability Companies.

#### 7. Investment Income

a. All investment income due and accrued with amounts that are over 90 days past due with the exception of mortgage loans in default are excluded from surplus.

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE TOTAL HEALTH CARE USA, INC.

### **Notes to Financial Statements**

b. The Company had no investment income due and accrued excluded from surplus.

#### 8. Derivative Instruments

None

#### 9. Income Taxes

None

#### 10. Information Concerning Parent, Subsidiaries and Affiliates

#### a, b, & c

The Company is a wholly owned subsidiary of Total Health Care, Inc., the parent company.

- **d.** Amounts Due for or to Related Parties At December 31, 2012 and December 31, 2011, the Company had amounts due from(to) parent of \$253,558 and \$(682,501), respectively, resulting from costs paid for the Company on behalf of the parent for operating expenses.
- **e. Guarantees** The Company has no guarantees with any companies within its holding company structure.
- **f. Material management contracts** The Company has an employee, office space, and equipment leasing agreement with Total Health Care, Inc. The agreement calls for Total Health Care, Inc. to provide personnel, office space, and supplies necessary to the Company in order for the Company to carry out its HMO business operations. The agreement calls for the Company to pay Total Health Care, Inc. 14 percent of the Company's gross revenue from the second preceding month after certain deductions. During 2012 and 2011 the Company paid \$12,917,041 and \$11,862,640, respectively, related to this agreement.
- **g.** Common Control All outstanding shares of Total Health Care USA, Inc. are owned by the Parent Company, Total Health Care, Inc, an insurance holding company domiciled in the State of Michigan.
- h. Deductions in Value There have been no deductions in value between affiliated companies.
- i. SCA that exceed 10% of Admitted Assets None
- **j. Impaired SCAs** The Company did not recognize any impairment write down for its investments in Subsidiary, Controlled, or Affiliated Companies during the statement period.
- k. Foreign Subsidiary None
- **l. Downstream Noninsurance Holding Company** None

#### 11. Debt

None

- 12. Retirement Plans, Deferred Compensation, Post-Employment Benefits, Compensated Absences and other Postretirement Benefit Plans.
  - a. Defined Benefit Plan None
  - b. Defined Contribution Plans None.
  - c. Multi-Employer Plan None
  - d. Consolidated/Holding Company Plans None
  - e. Post-Employment Benefits and Compensated Absences None
  - f. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17) None

#### 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

- (1) The Company has issued no capital stock.
- (2) The Company has no preferred stock outstanding.
- (3) Dividends are paid as determined by the Board of Directors with the approval of the Commissioner of the State of Michigan Office of Insurance Regulation, as long as the Company meets or exceeds minimum surplus requirements.
- (4) During 2012 the Company did not pay dividends.
- (5) Within the limitations of (3) above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders.
- (6) There were no restrictions placed on the Company's surplus, including for whom the surplus is being paid.
- (7) The Company has no advances to surplus not repaid.
- (8) The Company held no stock.
- (9) There were no changes to the balances of any special surplus funds from the prior year.
- (10) Portion of unassigned funds represented or reduced by unrealized gains or losses is \$0. The portion of unassigned funds (surplus) represented or reduced by the change in non-admitted asset values is \$(2,157) and \$(187,789) at December 31, 2012 and 2011, respectively.
- (11) The Company did not issue any surplus debentures or similar obligations.
- (12) and (13) There have been no quasi-reorganizations.

#### 14. Contingencies

Various lawsuits against the Company have arisen in the course of the Company's business. Contingent liabilities arising from litigation and other matters are not considered material in relation to the financial position of the Company. No amounts have been accrued for losses as no losses are deemed probable or estimable. Estimated losses for claims-related matters are accrued as claims unpaid.

- a. Contingent Commitments None
- b. Assessments None
- c. Gain Contingencies None
- d. Claims related extra contractual obligations and bad faith losses stemming from lawsuits None
- e. All Other Contingencies None

#### 15. Leases

None

## 16. Information about Financial Instruments with off-balance sheet risk and financial instruments with concentrations of credit risk.

None

- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities.
  - a. Transfers of Receivables reported as Sales None
  - b. Transfer and Servicing of Financial Assets None
  - c. Wash Sales None

## 18. Gain or Loss to the Reporting Entity from Uninsured A & H Plans and the Uninsured Portion of Partially Insured Plans.

- a. ASO Plans None
- b. ASC Plans None.
- c. Medicare or Other Similarly Structured Cost Based Reimbursement Contract None

#### 19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators.

None

#### 20. Fair Value Measurements

The following table presents information about the Company's assets and liabilities measured at fair value at December 31, 2012, and the valuation techniques used by the Company to determine those fair values.

In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Company has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset or liability.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based in the lowest level input that is significant to the valuation. The Company's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset or liability.

#### A. (1) Fair Value Measurements at Reporting Date

|   |                                  | <br>Level 1                  | L          | evel 2        | Lev       | el 3      |     | Total                |
|---|----------------------------------|------------------------------|------------|---------------|-----------|-----------|-----|----------------------|
| Assets at fair value - December                         | 31, 2012                         |                              |            |               |           |           |     |                      |
| Money Market Funds -                                    | Industrial and misc.             | \$<br>93,585                 | \$         | -             | \$        | -         | \$  | 93,585               |
| Bonds:  |                                  |                              | 4.0        |               |           |           |     |                      |
| Unaffiliated domestic sec                               | curities                         | -                            | 1,0        | 00,076        |           | -         | 1   | ,000,076             |
| Certificates of Deposit                                 |                                  | <br><u>-</u>                 | 4,3        | <u>72,482</u> |           |           | 4   | <u>,372,482</u>      |
| Total assets at fair value                              |                                  | \$<br>93,585                 | \$5,3      | <u>72,558</u> | \$        |           | \$5 | <u>,466,143</u>      |
|   |                                  |                              |            |               |           |           |     |                      |
|   |                                  |                              |            |               |           |           |     |                      |
|   |                                  | Level 1                      | L          | evel 2        | Lev       | el 3      |     | Total                |
| Assets at fair value - December                         | 31, 2011                         | <br>Level 1                  | L          | evel 2        | Lev       | el 3      |     | Total                |
| Assets at fair value - December<br>Money Market Funds - | 31, 2011<br>Industrial and misc. | \$<br><b>Level 1</b> 155,780 | <b>L</b> ( | evel 2        | Lev<br>\$ | el 3<br>- | \$  | <b>Total</b> 155,780 |
|   | - , -                            |                              |            |               |           |           | \$  |                      |
| Money Market Funds -                                    | Industrial and misc.             |                              | \$         |               |           |           | \$  |                      |
| Money Market Funds -<br>Bonds:                          | Industrial and misc.             |                              | \$ 9       | -             |           |           | ,   | 155,780              |

- (2) Fair Value Measurements in (Level 3) of the Fair Value None
- (3) The Company's policy for determining when transfers between levels are recognized is determined at the end of the reporting period.
  - (4) The Company has not valued any securities at a Level 3.
  - (5) Derivative assets and liabilities- None

#### 21. Other Items

- a. Extraordinary Items None
- b. Troubled Debt Restructuring None
- c. Other Disclosures At December 31, 2012 and 2011, respectively the Company had admitted assets of \$1,764,665 and \$1,972,202, respectively, in health premiums due and unpaid for amounts due from subscribers, governmental entities, and other health care providers. The Company routinely assessed the collectability of these receivables and directly wrote off any uncollectible receivables accordingly. Receivables greater than 90 days are considered non-admitted for statutory purposes.
- d. There are no balances of assets covered by SSAP No. 6, Uncollected Premium Balances, Bills Receivable for Premiums, and Amounts Due From Agents and Brokers, SSAP No. 47, Uninsured Plans, or SSAP No. 66, Retrospectively Rated Contracts.
- e. Business Interruption Insurance Recoveries None
- f. State Transferable Tax Credits None
- g. Subprime Related Risk Exposure None
- h. Retained Assets None

#### 22. Events Subsequent

Type I. – Recognized Subsequent Events – No Change

Subsequent events have been considered through 02/20/2013 for the statutory statement issued on December 31, 2012.

None

Type II. – Non-recognized Subsequent Events – No Change

Subsequent events have been considered through 02/20/2013 for the statutory statement issued on December 31, 2012.

None

#### 23. Reinsurance

A. Ceded Reinsurance Report

Section 1 – General Interrogatories

(1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company?

Yes() No(x)

(2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes() No(x)

Section 2 – Ceded Reinsurance Report – Part A

(1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit?

Yes() No(x)

- a. Not Applicable
- b. The Company had reinsurance recoverable receivables of \$166,430 and \$313,561 recorded at December 31, 2012 and 2011, respectively.
- (2) Does the reporting entity have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured polices?

Yes () No (x)

Section 3 – Ceded Reinsurance Report – Part B

- (1) The estimated reduction in surplus is zero.
- (2) The Company has renewed an agreement with Star Line Group effective November 1, 2012. The reinsurance policy provides the same coverage's on an annual per member basis after a \$220,000 (MiChild) to \$300,000 (Commercial) deductible is reached. The maximum lifetime reinsurance indemnity payable under each agreement is \$2,000,000 per member. The reinsurance policy also provides for a supplemental corridor adjustment to reinsurance recoverable applied with the lower of: 1) 50% of reinsurance premiums paid, or 2) the amount by which reinsurance recoverable exceed 50% of the reinsurance premiums paid.
- B. Uncollectible Reinsurance None
- C. Commutation of Ceded Reinsurance None

#### 24. Retrospectively Rated Contracts and Contracts Subject to Redetermination

- A. The Company estimates accrued retrospective premium adjustments for its group health insurance business through a mathematical approach using an algorithm of the company's underwriting rules and experience rating practices.
- B. The Company records accrued retrospective premium as an adjustment to earned premium.
- C. The amount of net premiums written by the Company at December 31, 2012 that are subject to retrospective rating features was \$97,684,027 that represented 99% of the total net premiums written. No other net premiums written by the Company are subject to retrospective rating features.
- D. At December 31, 2012, the Company had no medical loss ratio rebates required pursuant to the Public Health Service Act.

#### 25. Change in Incurred Claims and Claims Adjustment Expenses

Reserves as of December 31, 2011 were \$9,810,795. As of December 31, 2012, \$7,021,223 has been paid for incurred claims and claims adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$56,667 as a result of re-estimation of unpaid claims and claim adjustment expenses principally on Comprehensive Medical lines of business. Therefore, there has been a \$2,732,905 favorable prior-year development since December 31, 2011 to December 31, 2012. The decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

Reserves as of December 31, 2010 were \$7,296,944. As of December 31, 2011, \$5,606,938 has been paid for incurred claims and claims adjustment expenses attributable to insured events of prior years. Reserves remaining for prior years are now \$101,152 as a result of re-estimation of unpaid claims and claim adjustment expenses principally on Comprehensive Medical lines of business. Therefore, there has been a \$1,588,854 favorable prior-year development since December 31, 2010 to December 31, 2011. The decrease is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased, as additional information becomes known regarding individual claims.

None

#### 27. Structured Settlements

None

#### 28. Health Care Receivables

The Company reports risk-sharing receivables and payables related to global capitation and specialty claims arrangements based upon the terms of its contracts.

Pharmaceutical rebates receivable at December 31, 2012 and 2011 were \$33,784 and \$30,043, respectively. Rebates are netted with pharmacy expense. During 2012 and 2011, pharmacy rebates in the amount of \$162,523 and \$240,033, respectively, were collected.

Health care receivables include the following amounts related to Pharmaceutical rebates receivables:

|          |             |            |              |              | Actual       |
|----------|-------------|------------|--------------|--------------|--------------|
|          |             |            | Actual       | Actual       | Rebates      |
|          | Estimated   |            | Rebates      | Rebates      | Collected    |
|          | Pharmacy    |            | Collected    | Collected    | More Than    |
|          | Rebates as  | Pharmacy   | Within 90    | Within 91 to | 180 Days     |
|          | Reported on | Rebates as | Days of      | 180 Days of  | After        |
|          | Financial   | Invoiced/  | Invoicing/   | Invoicing/   | Invoicing/   |
| Quarter  | Statements  | Confirmed  | Confirmation | Confirmation | Confirmation |
| 12/31/12 | 33,784      | 33,784     | 0            | 0            | 0            |
| 9/30/12  | 32,072      | 32,072     | 0            | 0            | 0            |
| 6/30/12  | 31,662      | 31,662     | 0            | 0            | 0            |
| 3/31/12  | 33,592      | 33,592     | 0            | 0            | 33,592       |
| 12/31/11 | 35,708      | 35,708     | 0            | 0            | 35,708       |
| 9/30/11  | 80,032      | 80,032     | 0            | 0            | 22,065       |
| 6/30/11  | 84,586      | 84,586     | 0            | 0            | 19,907       |
| 3/31/11  | 83,848      | 83,848     | 0            | 0            | 19,665       |
| 12/31/10 | 48,999      | 48,999     | 0            | 0            | 48,999       |
| 9/30/10  | 87,417      | 87,417     | 0            | 0            | 87,417       |
| 6/30/10  | 87,758      | 87,758     | 0            | 0            | 87,758       |
| 3/31/10  | 74,598      | 74,598     | 0            | 0            | 74,598       |

Health care receivables include the following amounts related to specialty pool receivables:

|      | Evaluation<br>Period<br>Year<br>Ending | Risk-sharing<br>Receivable as<br>Estimated in<br>the Prior Year | Risk-sharing<br>Receivable as<br>Estimated in<br>the Current<br>Year | Risk-sharing<br>Receivable<br>Billed | Risk-sharing<br>Receivable<br>Not Yet<br>Billed | Actual<br>Risk-sharing<br>Amounts<br>Received in<br>Year Billed | Actual Risk-sharing Amounts Received First Year Subsequent |
|------|--|---|--|--------------------------------------|---|---|--|
| 2012 | 2012                                   | 481,422   | (39,221)   | 442,201                              | -   | 442,201   | <del>-</del>   |
|      | 2013                                   | -   | 470,812  | -                                    | 470,812   | -   | -  |
| 2011 | 2011                                   | \$ 475,940  | \$ (35,649)  | \$ 440,291                           | \$ -  | \$ 440,921  | \$ -   |
|      | 2012                                   | -   | 481,422  | -                                    | 481,422   | -   | -  |
| 2010 | 2010                                   | 271,115   | 89,989   | 361,104                              | -   | -   | 361,104  |
|      | 2011                                   | -   | 475,940  | -                                    | 475,940   | -   | -  |

#### 29. Participating Policies

None

ANNUAL STATEMENT FOR THE YEAR 2012 OF THE TOTAL HEALTH CARE USA, INC.

## **Notes to Financial Statements**

## **30. Premium Deficiency Reserves – No Change**

Liability carried for premium deficiency reserves
 Date of the most recent evaluation of this liability
 Was anticipated investment income utilized?
 \$0
 \$02/20/2013
 Yes □ No X

#### 31. Anticipated Salvage and Subrogation

Loss reserves have not been reduced for any salvage or subrogation. During 2012 and 2011, the Company received subrogation totaling \$75,944 and \$74,768, respectively.

#### GENERAL INTERROGATORIES

## PART 1 - COMMON INTERROGATORIES

| _                   |   |   | _ | _ | _ | _ |
|---------------------|---|---|---|---|---|---|
| $\boldsymbol{\sim}$ |   | М |   | п |   |   |
|                     | _ | N | _ | × | 4 |   |
| u                   | _ |   | _ |   | _ | _ |

| is the reporting entity | a member | or an insurar | ice Holainé | Company | System | consisting o | or two or | more | amiliated pe | ersons, | one or n | nore o | i |
|-------------------------|----------|---------------|-------------|---------|--------|--------------|-----------|------|--------------|---------|----------|--------|---|
| which is an insurer?    |          |               |             |         |        |              |           |      |              |         |          |        |   |
|                         |          |               |             |         |        |              |           |      |              |         |          |        |   |

1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?

Yes[X] No[]

1.3 State Regulating?

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the

Yes[X] No[] N/A[] Michigan

reporting entity?
2.2 If yes, date of change:

State as of what date the latest financial examination of the reporting entity was made or is being made.

12/31/2009

Yes[] No[X]

3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.

12/31/2009

3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).

By what department or departments?

3.5 Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with departments?

04/25/2011

3.6 Have all of the recommendations within the latest financial examination report been complied with?

Yes[X] No[] N/A[] Yes[X] No[] N/A[]

4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of: 4.11 sales of new business?

4.12 renewals?

4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:

4.21 sales of new business?

4.22 renewals?

5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?
5.2 If yes, provide the name of the entity, NAIC company code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

Yes[] No[X]

| 1              | 2                 | 3                 |  |  |
|----------------|-------------------|-------------------|--|--|
| Name of Entity | NAIC Company Code | State of Domicile |  |  |
|                |                   |                   |  |  |
|                |                   |                   |  |  |

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period?

Yes[] No[X]

6.2 If yes, give full information:

7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?

Yes[] No[X]

.....0.000%

7.2 If yes,
7.2.1 State the percentage of foreign control
7.2.2 State the nationality(s) of the foreign person(s) or entity(s); or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact and identify the type of entity(s) (e.g., individual, corporation, government, manager or attorney-in-fact)

| 2              |
|----------------|
| Type of Entity |
|                |
| _              |

Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board?

Yes[] No[X]

Yes[] No[X]

If response to 8.1 is yes, please identify the name of the bank holding company.

Is the company affiliated with one or more banks, thrifts or securities firms?

If response to 8.3 is yes, please provide the names and location (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e., the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.

| 1              | 2                      | 3            | 4           | 5            | 6            |
|----------------|------------------------|--------------|-------------|--------------|--------------|
| Affiliate Name | Location (City, State) | FRB          | OCC         | FDIC         | SEC          |
|                |                        | Yes[ ] No[X] | Yes[] No[X] | Yes[ ] No[X] | Yes[ ] No[X] |

What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit? PLANTE & MORAN, PLLC 2601 CAMBRIDGE COURT, SUITE 500, AUBURN HILLS, MI 48326

10.1 Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?

Yes[] No[X]

10.2 If response to 10.1 is "yes," provide information related to this exemption:
10.3 Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation?
10.4 If response to 10.3 is "yes," provide information related to this exemption:
10.5 Has the reporting entity established an Audit Committee in compliance with the domiciliary state insurance laws?
10.6 If the response to 10.5 is "NO" or "N/A" please explain:

Yes[] No[X]

Yes[X] No[] N/A[]

What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?

Eric Goetsch, Milliman, 15800 Bluemound Road, Suite 100, Brookfield, WI 53005

12.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? 12.11 Name of real estate holding company

Yes[] No[X]

**GENERAL INTERROGATORIES (Continued)** 

| 12.2                 | 12.12 Number of par<br>12.13 Total book/adj<br>2 If yes, provide expla  | justed carry   |   |   |  | ,                     | \$                | 0  |
|----------------------|---|--|---|---|--|-----------------------|-------------------|--|
| 13.1<br>13.2<br>13.3 | What changes have Does this statement Have there been any   | been made<br>contain all<br>y changes i                                    | e during the year in<br>business transact<br>made to any of the                                     | EPORTING ENTITIES ONLY:  the United States manager or the d for the reporting entity through trust indentures during the year? ntry state approved the changes? | e United States trustees of the reporting e<br>its United States Branch on risks whereve   | ntity?<br>er located? | Yes[ ]            | No[ ] N/A[X]<br>  No[ ] N/A[X]<br>  No[ ] N/A[X] |
| 14.1                 | similar functions) of<br>a. Honest and ethic<br>relationships;<br>b. Full, fair, accurate   | the reporting all conduct, e, timely an                                    | ng entity subject to<br>including the ethic<br>ad understandable                                    | a code of ethics, which includes cal handling of actual or apparent   | al accounting officer or controller, or perso<br>the following standards?<br>conflicts of interest between personal and<br>required to be filed by the reporting entity; | professional          | Ye                | es[X] No[ ]                                      |
| 14.2<br>14.2<br>14.3 | e. Accountability for<br>1 If the response to 1<br>2 Has the code of eth<br>21 If the response to 1   | adherence<br>14.1 is no, p<br>ics for seni<br>14.2 is yes,<br>s of the coo | e to the code.<br>blease explain:<br>or managers beer<br>provide information<br>de of ethics been v | n related to amendment(s). vaived for any of the specified office   |  |                       |                   | es[ ] No[X]<br>es[ ] No[X]                       |
|                      | SVO Bank List? If the response to 15  | 5.1 is yes, ir   | ndicate the Americ  |   | rance where the issuing or confirming ban<br>outing Number and the name of the issuing<br>credit is triggered.   |                       | Ye                | es[] No[X]                                       |
|                      |   |  | 1<br>American<br>Bankers<br>Association (ABA)<br>Routing  | 2  Issuing or Confirming  | 3 Circumstances That Can   | 4                     |                   |  |
|                      |   | 15.2001  | Number  | Bank Name   | Trigger the Letter of Credit   | Amount                |                   |  |
|                      |   |  |   | BOARD OF I  | DIRECTORS  |                       |                   |  |
| 16.                  | Is the purchase or sa thereof?  | ale of all inv   | estments of the re  | porting entity passed upon either   | by the Board of Directors or a subordinate   | committee             | Ye                | es[X] No[ ]                                      |
| 17.                  | Does the reporting enthereof?   | ntity keep a   | a complete permar   | ent record of the proceedings of i  | ts Board of Directors and all subordinate c  | ommittees             | Ye                | es[X] No[ ]                                      |
| 18.                  |   |  |   |   | tors or trustees of any material interest or<br>flict or is likely to conflict with the official do  |                       | Ye                | es[X] No[ ]                                      |
| 10                   | Use this statement h  | oon proper   | ad using a basis a  | FINAN   | ICIAL Accounting Principles (e.g., Generally Acc   | antod                 |                   |  |
|                      | Accounting Principles   | s)?  | ·   | ,   |  | epieu                 | Ye                | es[] No[X]                                       |
|                      | 20.11 To directors o<br>20.12 To stockholde<br>20.13 Trustees, supplementary  | r other officers not officers<br>reme or gra                               | ers<br>ers<br>and (Fraternal only   | Separate Accounts, exclusive of ) (inclusive of Separate Accounts,  |  |                       | \$<br>\$<br>\$    | 0<br>0<br>0                                      |
| 20.2                 | 20.21 To directors o<br>20.22 To stockholde<br>20.23 Trustees, sup  | r other officers not office  | ers<br>ers  |   | exclusive of policy loans).  |                       | \$<br>\$<br>\$    | 0<br>0<br>0                                      |
|                      | Were any assets repobligation being repo  | orted in the   | statement?  | _   | insfer to another party without the liability  | or such               | Ye                | es[] No[X]                                       |
| 21.2                 | 21.21 Rented from c<br>21.22 Borrowed from<br>21.23 Leased from c   | others<br>n others   | at December 31 t  | or the current year.  |  |                       | \$<br>\$<br>\$    | 0<br>0<br>0                                      |
| 22.1                 | 21.24 Other  Does this statement  | include pa   | vments for assess   | ments as described in the Annual  | Statement Instructions other than guarant  | tv fund or            | \$                | 0  |
|                      | guaranty association<br>If answer is yes:<br>22.21 Amount paid a  | n assessme<br>as losses o  | ents?<br>r risk adjustment  |   | ·  | •                     | \$                | es[ ] No[X]<br>0                                 |
| 23.1                 | 22.22 Amount paid a 22.23 Other amount Does the reporting e   | s paid   |   | from parent, subsidiaries or affilia  | ates on Page 2 of this statement?  |                       | \$                | es[X] No[ ]                                      |
| 23.2                 | ? If yes, indicate any a  | amounts red  | ceivable from pare  | nt included in the Page 2 amount  |  |                       | \$                | 253,558  |
| 24.0                 | 11 Were all the stocks  | s, bonds and   | d other securities  | INVEST  bwned December 31 of current ye   | ear, over which the reporting entity has exc   | lusive control, in    | Va                | orVI Not 1                                       |
| 24.0                 | <ul> <li>If no, give full and of the full</li></ul> | complete in<br>g programs<br>s carried or                                  | formation, relating<br>, provide a descrip<br>n or off-balance sh                                   | thereto<br>bition of the program including valueet. (an alternative is to reference   | ending programs addressed in 24.03)  The for collateral and amount of loaned secue  Note 17 where this information is also promited in the Risk-Basi                     | ovided)               | re                | es[X] No[ ]                                      |
| 24.0<br>24.0         | Instructions?<br>05 If answer to 24.04 i<br>06 If answer to 24.04 i   | is yes, repo<br>is no, repor   | ort amount of collait<br>t amount of collate  | eral for conforming programs.   | % (foreign securities) from the counterpar   | ·                     | Yes[]<br>\$<br>\$ | ] No[ ] N/A[X]<br>0<br>0                         |
| 24.0                 | the contract?  8 Does the reporting 9 Does the reporting  | entity non-<br>entity or the   | admit when the co   | llateral received from the counter  |  |                       | Yes[ ]            | No[  |
| 24.1                 | securities lending?  For the reporting en   | ntity's secu   | rity lending progra   | m, state the amount of the following  | ng as of December 31 of the current year:  |                       | Yes[]             | ] No[ ] N/A[X]                                   |

| 24.102 7  | Total fair value of reinvested collatera<br>Total book/adjusted carrying value of<br>Total payable for securities lending re  | l assets reported on Schedule<br>reinvested collateral assets rep   | DL, Parts 1 and 2.   | Parts 1 and 2.  | \$<br>\$                          |
|---|---|---|--|---|-----------------------------------|
| i.1 Were any control of force? (E: 25.21 Si 25.22 Si 25.23 Si 25.24 Si 25.25 Pl 25.26 Pl 25.27 Le | of the stocks, bonds or other assets the reporting entity, or has the report sclude securities subject to Interrogate the amount thereof at December 3 ubject to repurchase agreements ubject to reverse repurchase agreement bubject to dollar repurchase agreement better to reverse dollar repurchase agreed as collateral aced under option agreements efter stock or securities restricted as to deposit with state or other regulator | of the reporting entity owned a ing entity sold or transferred at ory 21.1 and 24.03).  1 of the current year: ents ts greements o sale | t December 31 of the cury assets subject to a pu                                 | irrent year not exclusively under the it option contract that is currently in | Yes[X] No[] \$                    |
| 25.29 O   | ther ory (25.27) provide the following:   | y body  |  |   | \$                                |
|   | 1<br>Nature of Restrictio   | 1   |  | 2<br>Description  | 3<br>Amount                       |
| 2 If yes, has   | reporting entity have any hedging tra<br>s a comprehensive description of the<br>ch a description with this statement.  | nsactions reported on Schedul<br>hedging program been made a  | e DB?<br>available to the domicilia  | ry state?   | Yes[ ] No[X]<br>Yes[ ] No[ ] N/A[ |
| 1 Were any  | ·   |   | year mandatorily conve   | rtible into equity, or, at the option of th                                   | Yes[ ] No[X]                      |
| offices, va<br>custodial a<br>Outsourcii  | items in Schedule E - Part 3 - Specia<br>ults or safety deposit boxes, were all<br>agreement with a qualified bank or trung<br>of Critical Functions, Custodial or<br>ements that comply with the requirer  | stocks, bonds and other secur<br>ist company in accordance with<br>Safekeeping Agreements of the  | ities, owned throughout<br>n Section I, III - General<br>e NAIC Financial Condit | Examination Considerations, F. ion Examiners Handbook?                        | y's<br>Yes[X] No[]                |
|   | 1<br>Name of Cus  | rodian(s)   |  | 2<br>Custodian's Address  |                                   |
| COL   | MERICA BANK - LYNN HUTZEL-VIS   | EL  | 611 WOODWARI   | D AVE., DETROIT, MI 48226/E., DETROIT, MI 48226                               |                                   |
| 02 For all a  | greements that do not comply with th and a complete explanation:  |   |  |   |                                   |
|   | 1<br>Name(s)  |   | 2<br>Location(s)   | 3<br>Complete Explanation(s   | )                                 |
| 03 Have the<br>04 If yes, gi  | ere been any changes, including nam<br>ve full and complete information rela  | e changes, in the custodian(s) ing thereto:   | identified in 28.01 durin  | g the current year?   | Yes[] No[X]                       |
|   | 1<br>Old Custodian  |   | 2<br>New Custodian   | 3<br>Date of Change   | 4<br>Reason                       |
| 05 Identify a handle s  | all investment advisers, broker/dealer<br>securities and have authority to make   | rs or individuals acting on beha<br>investments on behalf of the re   | If of broker/dealers that eporting entity:                                       | have access to the investment accoun  | nts,                              |
|   | 1 Central Registration Depository Number(s)   | 2<br>Name   |  | 3<br>Address  |                                   |
| Exchange  | reporting entity have any diversified a Commission (SEC) in the Investment mplete the following schedule:   | mutual funds reported in Scheo<br>nt Company Act of 1940 [Section   | dule D, Part 2 (diversified<br>on 5 (b)(1)])?                                    | d according to the Securities and   | Yes[] No[X]                       |
|   | 1   |   | 2  | 3   |                                   |
|   | ' '   |   | _  | 3   |                                   |

| 1             | 2                   | 3              |
|---------------|---------------------|----------------|
|               |                     | Book/Adjusted  |
| CUSIP#        | Name of Mutual Fund | Carrying Value |
| 29.2999 Total |                     |                |

 $29.3\;$  For each mutual fund listed in the table above, complete the following schedule:

## **GENERAL INTERROGATORIES (Continued)**

| 2                           | 3               | 4  |
|-----------------------------|-----------------|--|
|                             | Amount of       |  |
|                             | Mutual Fund's   |  |
|                             | Book/Adjusted   |  |
|                             | Carrying Value  |  |
| Name of Significant Holding | Attributable to | Date of  |
| of the Mutual Fund          | the Holding     | Valuation  |
|                             |                 |  |
|                             |                 | Mutual Fund's Book/Adjusted Carrying Value Name of Significant Holding Attributable to |

Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value. 30.

|      |                  | 1                | 2       | 3                  |
|------|------------------|------------------|---------|--------------------|
|      |                  |                  |         | Excess of          |
|      |                  |                  |         | Statement over     |
|      |                  |                  |         | Fair Value (-),    |
|      |                  | Statement        | Fair    | or Fair Value over |
|      |                  | (Admitted) Value | Value   | Statement (+)      |
| 30.1 | Bonds            | 100,076          | 100,076 |                    |
| 30.2 | Preferred stocks |                  |         |                    |
| 30.3 | Totals           | 100,076          | 100,076 |                    |

| No[]    |
|---------|
|         |
| ] N/A[] |
| ] N/    |

31.3 If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D:

32.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed?
32.2 If no, list exceptions:
NOT REQUIRED BY STATE OF DOMICILE Yes[] No[X]

30.4 Describe the sources or methods utilized in determining the fair values

#### OTHER

33.1 Amount of payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus, if any?
33.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to Trade Associations, Service Organizations and Statistical or Rating Bureaus during the period covered by this statement. \$.....0

| 1    | 2              |
|------|----------------|
| Name | Amount Paid    |
| Hame | 7 anount i aid |
|      |                |

32.395 \$.....

34.1 Amount of payments for legal expenses, if any?34.2 List the name of the firm and the amount paid if any such payments represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1                                | 2           |
|----------------------------------|-------------|
| Name                             | Amount Paid |
| NUYGEN, TOMTISHEN AND AOUN, P.C. | 16,735      |

35.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or department of government, if any? \$..... 0 35.2 List the name of firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 2 Name Amount Paid

## **GENERAL INTERROGATORIES (Continued)**

#### **PART 2 - HEALTH INTERROGATORIES**

Yes[] No[X] \$ Yes[] No[X]

| 1.1<br>1.2  | Does the report  | ting entity<br>premium   | ty have any d<br>n earned on U  | direct Medicare Supple<br>J.S. business only:                          | ement Insurance in f   | force?              |   |                           |                                   | \$                 | Yes[] No[X]                            |
|---|--|--------------------------|---------------------------------|--|------------------------|---------------------|---|---------------------------|-----------------------------------|--------------------|--|
|   | <ul> <li>1.2 If yes, indicate premium earned on U.S. business only:</li> <li>1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit?</li> <li>1.31 Reason for excluding:</li> <li>1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above.</li> </ul> |                          |                                 |  |                        |                     |   |                           | \$                                | 0                  |  |
| 1.5   | <ul><li>1.5 Indicate total incurred claims on all Medicare Supplement insurance.</li><li>1.6 Individual policies - Most current three years:</li></ul>   |                          |                                 |  |                        |                     |   |                           | \$                                | 0                  |  |
|   | 1.61 Total prer<br>1.62 Total incu<br>1.63 Number of   | ırred claim              | ims                             |  |                        |                     |   |                           |                                   | \$                 | 0<br>0<br>0                            |
|   | All years prior to 1.64 Total pren   | o most cu<br>mium earr   | current three y                 | years:   |                        |                     |   |                           |                                   | \$                 | 0                                      |
| 17  | 1.65 Total incu<br>1.66 Number of<br>Group policies  | of covered               | ed lives                        | veare:   |                        |                     |   |                           |                                   | \$                 | 0                                      |
|   | 1.71 Total prer<br>1.72 Total incu   | mium earr<br>ırred claim | rned<br>ims                     | youro.   |                        |                     |   |                           |                                   | \$                 | 0<br>0                                 |
|   | 1.73 Number of<br>All years prior to<br>1.74 Total prer  | o most cu                | current three                   | years:   |                        |                     |   |                           |                                   |                    | 0<br>0                                 |
|   | 1.75 Total incu<br>1.76 Number of  | ırred claim              | ims                             |  |                        |                     |   |                           |                                   | \$                 | 0                                      |
| 2.  | Health Test  |                          |                                 |  |                        |                     |   |                           |                                   |                    |  |
|   |  |                          |                                 |  |                        |                     |   |                           | 1                                 | 2                  |  |
|   |  | 2.1                      | Premium N                       | Numerator  |                        |                     |   |                           | Current Year<br>96.932.531        | Prior Year 90,866, | 766                                    |
|   |  | 2.2                      | Premium [                       | Denominator  |                        |                     |   |                           | 96,932,531                        | 90,866,            | 766                                    |
|   |  | 2.3                      |                                 |  |                        |                     |   |                           |                                   |                    |  |
|   |  | 2.5                      |                                 |  |                        |                     |   |                           |                                   |                    |  |
|   |  | 2.6                      | Reserve R                       | Ratio (2.4 / 2.5)  |                        |                     |   |                           | 1.000                             | 1.                 | 000                                    |
|   | Has the reporting the earnings of lf yes, give part  | the repor                | received any<br>orting entity p | y endowment or gift froermits?   | om contracting hosp    | pitals, physicians  | , dentists, or others that is a   | agreed w                  | ill be returned when              | ı, as and if       | Yes[] No[X]                            |
| 4.1   | Have copies of the appropriate   | all agreer               | ements statin                   | ng the period and natu   | ire of hospitals', phy | ysicians', and der  | ntists' care offered to subsci  | cribers an                | d dependents been                 | filed with         | Yes[X] No[]                            |
|   | If not previously  | y filed furn             | rnish herewit                   | ,  | agreement(s). Do th    | hese agreements     | include additional benefits   | s offered?                |                                   |                    | Yes[] Ño[] N/Ā[X]                      |
| 5.2   | Does the report If no, explain: Maximum retair   | • .                      |                                 | loss reinsurance?  |                        |                     |   |                           |                                   |                    | Yes[X] No[ ]                           |
| 0.0   | 5.31 Comprehe<br>5.32 Medical C  | ensive Me                |                                 | 10113).  |                        |                     |   |                           |                                   | \$                 | 345,000                                |
|   | 5.33 Medicare  | Suppleme                 | ment                            |  |                        |                     |   |                           |                                   | \$                 | 0                                      |
|   | 5.34 Dental & '<br>5.35 Other Lim<br>5.36 Other  |                          | nefit Plan                      |  |                        |                     |   |                           |                                   | \$                 | 0<br>0<br>0                            |
| 6.  | Describe arrang  | version pr               | privileges witl                 | porting entity may have<br>th other carriers, agree<br>OOK SOLEY LANGU | ements with provider   | ers to continue rei | pendents against the risk of<br>ndering services, and any of<br>Y INSURANCE | of insolver<br>other agre | ncy including hold ha<br>eements: |                    | ······································ |
|   |  | ting entity              |                                 | laim liability for provid  |                        |                     |   |                           |                                   |                    | Yes[X] No[]                            |
| 8.  | Provide the follo  | owina infa               | formation reg                   | garding participating p  | roviders:              |                     |   |                           |                                   |                    |  |
|   | 8.1 Number of<br>8.2 Number of   | providers<br>providers   | rs at start of r                | reporting year eporting year   |                        |                     |   |                           |                                   |                    | 3,495<br>4,278                         |
| 9.1<br>9.2  | Does the report  | ting entity<br>emium ea  | ty have busin                   | ness subject to premiu   | m rate guarantees?     | ?                   |   |                           |                                   |                    | Yes[] No[X]                            |
|   | 9.21 Business  | with rate                | e guarantees                    | between 15-36 montl<br>over 36 months                                  | hs                     |                     |   |                           |                                   |                    | 0                                      |
|   | 1 Does the repo  | orting entit             | tity have Ince                  | entive Pool, Withhold o  | or Bonus Arrangeme     | ents in its provide | er contracts?   |                           |                                   |                    | Yes[X] No[]                            |
|   | 10.21 Maximu<br>10.22 Amount   | ım amoun<br>t actually r | int payable be                  | onuses<br>ir bonuses   |                        |                     |   |                           |                                   | \$<br>\$           | 312,598<br>254,006                     |
|   | 10.23 Maximu<br>10.24 Amount   | ım amoun                 | int payable w                   | vithholds  |                        |                     |   |                           |                                   | \$                 | 0                                      |
| 11.   | 1 Is the reportin<br>11.12 A Medic   | g entity or              | organized as                    | :<br>  |                        |                     |   |                           |                                   |                    | Yes[] No[X]                            |
|   | 11.13 An Indix   | vidual Pra               | actice Associ                   | iation (IPA), or,  |                        |                     |   |                           |                                   |                    | Yes[ ] No[X]<br>Yes[ ] No[X]           |
| 11.2  | 2 Is the reportin  | g entity su              | subject to Mir                  | nimum Net Worth Rec<br>requiring such net wor                          | quirements?            |                     |   |                           |                                   |                    | Yes[X] No[ ]                           |
|   | MÍCHIGAN   |                          |                                 | .oqug odon not no  |                        |                     |   |                           |                                   | \$                 | 6,965,636                              |
| <ul> <li>11.4 If yes, show the amount required.</li> <li>11.5 Is this amount included as part of a contingency reserve in stockholder's equity?</li> <li>11.6 If the amount is calculated, show the calculation.</li> <li>Calculation is based on 200% RBC. See RBC calculation.</li> </ul> |  |                          |                                 |  |                        |                     |   |                           |                                   |                    |  |
| 12.   | List service are   | eas in whi               | hich the repor                  | rting entity is licensed   | to operate:            |                     |   |                           |                                   |                    |  |
|   |  |                          |                                 |  |                        | Name of S           | 1<br>Ornico Area  |                           |                                   |                    |  |
|   |  |                          | 04                              | ΤΚΙ ΦΝΙΟ   |                        |                     | ervice Area   |                           |                                   |                    |  |
|   |  |                          | GE<br>MA                        | NESSEEACOMB  |                        |                     |   |                           |                                   |                    |  |
|   |  |                          |                                 |  |                        |                     |   |                           |                                   |                    |  |

27

ANNUAL STATEMENT FOR THE YEAR  $2012\,\text{OF}$  THE  $TOTAL\ HEALTH\ CARE\ USA,\ INC.$ 

## **GENERAL INTERROGATORIES (Continued)**

## **FIVE-YEAR HISTORICAL DATA**

|   | 1 2012                                  | 2          | 3                                       | 4          | 5           |
|---|---|------------|---|------------|-------------|
| BALANCE SHEET (Pages 2 and 3)   | 2012                                    | 2011       | 2010                                    | 2009       | 2008        |
| TOTAL Admitted Assets (Page 2, Line 28)                                   | 26 846 234                              | 20 008 034 | 25 677 367                              | 17 861 701 | 15 267 118  |
| TOTAL Liabilities (Page 3, Line 24)                                       |   |            |   |            |             |
| Statutory surplus   |   |            |   |            |             |
| Statutory surplus     TOTAL Capital and Surplus (Page 3, Line 33)         |   |            |   |            |             |
|   | 15,456,906                              | 15,200,994 | 15,424,225                              | 0,300,337  | 0,400,374   |
| INCOME STATEMENT (Page 4)   | 00 022 524                              | 00 000 700 | 74 545 040                              | E4 020 200 | 44 405 000  |
| 5. TOTAL Revenues (Line 8)  |   |            |   |            |             |
| 6. TOTAL Medical and Hospital Expenses (Line 18)                          |   |            |   |            |             |
| 7. Claims adjustment expenses (Line 20)                                   |   |            |   |            |             |
| 8. TOTAL Administrative Expenses (Line 21)                                |   |            |   |            |             |
| 9. Net underwriting gain (loss) (Line 24)                                 |   |            |   |            | , ,         |
| 10. Net investment gain (loss) (Line 27)                                  |   |            |   |            |             |
| 11. TOTAL Other Income (Lines 28 plus 29)                                 |   |            |   |            |             |
| 12. Net income or (loss) (Line 32)  | 170,069                                 | 52,558     | 7,105,119                               | 2,094,864  | (4,281,144) |
| Cash Flow (Page 6)  |   |            |   |            |             |
| 13. Net cash from operations (Line 11)                                    | (1,374,167)                             | 2,723,841  | 8,034,936                               | 2,187,208  | (1,850,544) |
| RISK-BASED CAPITAL ANALYSIS   |   |            |   |            |             |
| 14. TOTAL Adjusted Capital  | 15,456,906                              | 15,288,994 | 15,424,225                              | 8,306,337  | 6,488,574   |
| 15. Authorized control level risk-based capital                           | 3,482,818                               | 3,324,954  | 2,401,570                               | 2,109,937  | 2,058,168   |
| ENROLLMENT (Exhibit 1)  |   |            |   |            |             |
| 16. TOTAL Members at End of Period (Column 5, Line 7)                     | 29,440                                  | 27,907     | 24,770                                  | 19,145     | 17,243      |
| 17. TOTAL Members Months (Column 6, Line 7)                               | 338,351                                 | 320,037    | 271,595                                 | 221,070    | 177,574     |
| OPERATING PERCENTAGE (Page 4)   |   |            |   |            |             |
| (Item divided by Page 4, sum of Lines 2, 3 and 5) x 100.0                 |   |            |   |            |             |
| 18. Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5)         | 100.0                                   | 100.0      | 100.0                                   | 100.0      | 100.0       |
| 19. TOTAL Hospital and Medical plus other non-health (Lines 18 plus Line  |   |            |   |            |             |
| 19)   | 81.5                                    | 81.7       | 72.2                                    | 79.0       | 93.9        |
| 20. Cost containment expenses   | 0.3                                     | 0.4        | 0.4                                     | 0.3        | 0.3         |
| 21. Other claims adjustment expenses                                      |   |            |   |            |             |
| 22. TOTAL Underwriting Deductions (Line 23)                               | 99.9                                    | 100.0      | 90.2                                    | 96.5       | 111.2       |
| 23. TOTAL Underwriting Gain (Loss) (Line 24)                              | 0.1                                     | 0.0        | 9.8                                     | 3.5        | (11.2)      |
| UNPAID CLAIMS ANALYSIS  |   |            |   |            | , ,         |
| (U&I Exhibit, Part 2B)  |   |            |   |            |             |
| 24. TOTAL Claims Incurred for Prior Years (Line 13, Column 5)             | 7,077,890                               | 5,708,090  | 7,526,944                               | 6,725,966  | 3,751,201   |
| 25. Estimated liability of unpaid claims-[prior year (Line 13, Column 6)] |   |            |   |            |             |
| INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES                        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , 1,11     | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,.        | -,,-        |
| 26. Affiliated bonds (Sch. D Summary, Line 12, Column 1)                  |   |            |   |            |             |
| 27. Affiliated preferred stocks (Sch. D Summary, Line 18, Column 1)       |   |            |   |            |             |
| 28. Affiliated common stocks (Sch. D Summary, Line 24, Column 1)          |   |            |   |            |             |
| 29. Affiliated short-term investments (subtotal included in Sch. DA       |   |            |   |            |             |
| Verification, Col. 5, Line 10)  |   |            |   |            |             |
| 30. Affiliated mortgage loans on real estate                              | 1                                       |            |   |            |             |
|   |   |            |   |            |             |
| 31. All other affiliated  |   |            |   |            |             |
| 32. TOTAL of Above Lines 26 to 31   |   |            |   |            |             |
| 33. TOTAL investment in parent included in Lines 26 to 31 above           |   |            |   |            |             |

NOTE: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors? Yes[] No[] N/A[X]

If no, please explain::

# SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS ALLOCATED BY STATES AND TERRITORIES

|            | ALLOCATED BY STATES AND TERRITORIES  1 Direct Business Only |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
|------------|---|------------------|----------------------|-------------------------|-----------------------|----------------------------------|-----------------------------------|----------------------|------------------------|-----------------------------|
|            |   | 1                | 2<br>Accident        | 3                       | 4                     | 5<br>Federal<br>Employees Health | 6<br>Life & Annuity<br>Premiums & | 7<br>Property/       | 8<br>Total             | 9                           |
|            | State, Etc.   | Active<br>Status | & Health<br>Premiums | Medicare<br>Title XVIII | Medicaid<br>Title XIX | Benefits Program Premiums        | Other Considerations              | Casualty<br>Premiums | Columns<br>2 Through 7 | Deposit - Type<br>Contracts |
| 1.         | Alabama (AL)  | N .              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 2.         | Alaska (AK)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 3.<br>4.   | Arizona (AZ)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5.         | California (CA)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 6.         | Colorado (CO)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 7.         | Connecticut (CT)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 8.         | Delaware (DE)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 9.         | District of Columbia (DC)                                   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 10.<br>11. | Florida (FL)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 12.        | Hawaii (HI)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 13.        | Idaho (ID)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 14.        | Illinois (IL)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 15.        | Indiana (IN)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 16.        | lowa (IA)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 17.<br>18. | Kansas (KS)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 19.        | Louisiana (LA)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 20.        | Maine (ME)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 21.        | Maryland (MD)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 22.        | Massachusetts (MA)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 23.        | Michigan (MI)   |                  | 97,684,027           |                         |                       |                                  |                                   |                      | 97,684,027             |                             |
| 24.<br>25. | Minnesota (MN)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 26.        | Mississippi (MS) Missouri (MO)                              |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 27.        | Montana (MT)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 28.        | Nebraska (NE)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 29.        | Nevada (NV)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 30.        | New Hampshire (NH)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 31.<br>32. | New Jersey (NJ)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 33.        | New York (NY)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 34.        | North Carolina (NC)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 35.        | North Dakota (ND)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 36.        | Ohio (OH)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 37.        | Oklahoma (OK)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 38.<br>39. | Oregon (OR)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 40.        | Rhode Island (RI)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 41.        | South Carolina (SC)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 42.        | South Dakota (SD)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 43.        | Tennessee (TN)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 44.        | Texas (TX)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 45.<br>46. | Utah (UT)<br>Vermont (VT)                                   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 47.        | Virginia (VA)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 48.        | Washington (WA)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
|            | West Virginia (WV)  | N .              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 50.        | Wisconsin (WI)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 51.        | Wyoming (WY)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 52.<br>53. | American Samoa (AS)   |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 54.        | Puerto Rico (PR)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 55.        | U.S. Virgin Islands (VI)                                    |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 56.        | Northern Marianas Islands (MP)                              |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 57.        | Canada (CAN)  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 58.<br>59. | Aggregate other alien (OT) Subtotal                         |                  | 97,684,027           |                         |                       |                                  |                                   |                      | 97,684,027             |                             |
| 60.        | Reporting entity contributions for                          | ^ ^ ^            | 31,004,027           |                         |                       |                                  |                                   |                      | 31,004,027             |                             |
| 55.        | Employee Benefit Plans                                      | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 61.        | TOTAL (Direct Business)                                     | (a)1             | 97,684,027           |                         |                       |                                  |                                   |                      | 97,684,027             |                             |
|            | ILS OF WRITE-INS  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5801.      |   | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5802.      |   | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5803.      | Summary of remaining write-ins                              | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5030.      | for Line 58 from overflow page                              | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |
| 5899.      | TOTALS (Lines 5801 through                                  |                  |                      |                         |                       |                                  |                                   |                      |                        |                             |
|            | 5803 plus 5898) (Line 58 above) .                           | XXX              |                      |                         |                       |                                  |                                   |                      |                        |                             |

L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

<sup>(</sup>a) Insert the number of L responses except for Canada and Other Alien. Explanation of basis of allocation of premiums by states, etc.: ALL PREMIUMS ARE WRITTEN WITHIN THE STATE OF MICHIGAN.

## SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER

MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

TOTAL HEALTH CARE, INC. – PARENT 38-2018957, NAIC #95644, STATE OF MICHIGAN

TOTAL HEALTH CARE USA, INC. – WHOLLY OWNED SUBSIDIARY OF TOTAL HEALTH CARE, INC. 383240485, NAIC #12326, STATE OF MICHIGAN

TOTAL HEALTH CHOICE, INC. – WHOLLY OWNED SUBSIDIARY OF TOTAL HEALTH CARE, INC. 33-0603319, NAIC #95134, STATE OF FLORIDA

# INDEX TO HEALTH ANNUAL STATEMENT

| Analysis of Operations By Lines of Business                             |             |
|---|-------------|
| Assets  | . 2         |
| Cash Flow   | . 6         |
| Exhibit 1 - Enrollment By Product Type for Health Business Only         | 17          |
| Exhibit 2 - Accident and Health Premiums Due and Unpaid                 | 18          |
| Exhibit 3 - Health Care Receivables                                     | 19          |
| Exhibit 4 - Claims Unpaid and Incentive Pool, Withhold and Bonus        | 20          |
| Exhibit 5 - Amounts Due From Parent, Subsidiaries and Affiliates        | 21          |
| Exhibit 6 - Amounts Due To Parent, Subsidiaries and Affiliates          | 22          |
| Exhibit 7 - Part 1 - Summary of Transactions With Providers             | 23          |
| Exhibit 7 - Part 2 - Summary of Transactions With Intermediaries        | 23          |
| Exhibit 8 - Furniture, Equipment and Supplies Owned                     | 24          |
| Exhibit of Capital Gains (Losses)                                       | 15          |
| Exhibit of Net Investment Income  | 15          |
| Exhibit of Nonadmitted Assets   |             |
| Exhibit of Premiums, Enrollment and Utilization (State Page)            | 29          |
| Five-Year Historical Data   | 28          |
| General Interrogatories   | 26          |
| Jurat Page  |             |
| Liabilities, Capital and Surplus  |             |
| Notes To Financial Statements   |             |
| Overflow Page For Write-ins   |             |
|   |             |
| Schedule A - Part 2   |             |
| Schedule A - Part 3   |             |
| Schedule A - Verification Between Years                                 |             |
| Schedule B - Part 1   |             |
| Schedule B - Part 2   |             |
| Schedule B - Part 3   |             |
| Schedule B - Verification Between Years                                 |             |
|   | E07         |
| Schedule BA - Part 2  |             |
| Schedule BA - Part 3  |             |
| Schedule BA - Verification Between Years                                |             |
| Schedule D - Part 1   |             |
| Schedule D - Part 1A - Section 1  |             |
| Schedule D - Part 1A - Section 2  |             |
| Schedule D - Part 2 - Section 1   |             |
| Schedule D - Part 2 - Section 2   |             |
| Schedule D - Part 3   |             |
| Schedule D - Part 4   |             |
|   |             |
| Schedule D - Part 5 Schedule D - Part 6 - Section 1                     |             |
|   |             |
| Schedule D - Part 6 - Section 2   |             |
| Schedule D - Summary By Country Schedule D - Verification Between Years |             |
|   |             |
| Schedule DA - Part 1  |             |
| Schedule DR - Verification Between Years                                |             |
| Schedule DB - Part A - Section 1  |             |
| Schedule DB - Part A - Section 2  |             |
| Schedule DB - Part A - Verification Between Years                       |             |
| Schedule DB - Part B - Section 1  |             |
| Schedule DB - Part B - Section 2  |             |
| Schedule DB - Part B - Verification Between Years                       |             |
| Schedule DB - Part C - Section 1  |             |
| Schedule DB - Part C - Section 2  |             |
| Schedule DB - Part D  |             |
| Schedule DB - Verification  |             |
| Schedule DL - Part 1  | <b>∟</b> 23 |

# INDEX TO HEALTH ANNUAL STATEMENT

| Schedule DL - Part 2   | E24  |
|--|------|
| Schedule E - Part 1 - Cash   | E25  |
| Schedule E - Part 2 - Cash Equivalents   | E26  |
| Schedule E - Part 3 - Special Deposits   | E27  |
| Schedule E - Verification Between Years  | SI15 |
| Schedule S - Part 1 - Section 2  | 30   |
| Schedule S - Part 2  | 31   |
| Schedule S - Part 3 - Section 2  | 32   |
| Schedule S - Part 4  | 33   |
| Schedule S - Part 5  | 34   |
| Schedule S - Part 6  | 36   |
| Schedule S - Part 7  | 37   |
| Schedule T - Part 2 - Interstate Compact   | 39   |
| Schedule T - Premiums and Other Considerations   | 38   |
| Schedule Y - Information Concerning Activities of Insurer Members of a Holding Company Group | 40   |
| Schedule Y - Part 1A - Detail of Insurance Holding Company System                            | 41   |
| Schedule Y - Part 2 - Summary of Insurer's Transactions With Any Affiliates                  | 42   |
| Statement of Revenue and Expenses  | 4    |
| Summary Investment Schedule  | SI01 |
| Supplemental Exhibits and Schedules Interrogatories  | 43   |
| Underwriting and Investment Exhibit - Part 1   | 8    |
| Underwriting and Investment Exhibit - Part 2   | 9    |
| Underwriting and Investment Exhibit - Part 2A  | 10   |
| Underwriting and Investment Exhibit - Part 2B  | 11   |
| Underwriting and Investment Exhibit - Part 2C  | 12   |
| Underwriting and Investment Exhibit - Part 2D  | 13   |
| Underwriting and Investment Exhibit - Part 3   | 14   |